5

# Solicitation 080-C014368-IM

# OWNER'S REPRESENTATIVE TO COUNTY OF ORANGE FOR DPH REVITALIZATION PROJECT

**Bid Designation: Public** 



**County of Orange** 

5

# Bid 080-C014368-IM OWNER'S REPRESENTATIVE TO COUNTY OF ORANGE FOR DPH REVITALIZATION PROJECT

Bid Number Bid Title	080- <b>C014368</b> -IM OWNER'S REPRESENTATIVE TO COUNTY OF ORANGE FOR DPH REVITALI	ZATION PROJECT	
Bid Start Date Bid End Date Question & Answer End Date	Feb 6, 2017 1:05:42 PM PST Mar 21, 2017 4:00:00 PM PDT Feb 16, 2017 4:00:00 PM PST		
Bid Contact	Isela Martinez Buyer II isela.martinez@ocpw.ocgov.com		
Bid Contact	Angela Shim angela.shim@ocpw.ocgov.com		
Pre-Bid Conference	Mar 7, 2017 10:00:00 AM PST Attendance is optional Location: OC Public Works Headquarters 300 N. Flower St. Santa Ana, CA 92703 Room B10		
Standard Disclaimer	The County of Orange is not responsible for and accepts no liability for difficulties or failures that result from conducting business electronical	-	
Addendum # 1 New Documents	Addendum 1 - RFP-080-C014368-IM.pdf		
Previous End Date	Mar 6, 2017 4:00:00 PM PST New End Date Mar 21, 2017 4:0	0:00 PM PDT	
Conference on Mar	ar 7, 2017 9:30:00 AM PST as been added		
Changes were made to the following items: OWNER'S REPRESENTATIVE TO COUNTY OF ORANGE FOR DPH REVITALIZATION PROJECT			

\*\*\*PLEASE REGISTER YOUR COMPANY VIA THE BIDSYNC WEBSITE PRIOR TO VIEWING OR DOWNLOADING THIS SOLICITATION\*\*\*

#### \*\*\*\*\*\*\*\*\*\*\*

OC PUBLIC WORKS ON BEHALF OF CEO REAL ESTATE IS SOLICITING REQUEST FOR PROPOSALS (RFPs) FROM INTERESTED AND QUALIFIED FIRMS FOR OWNER'S REPRESENTATIVE TO THE COUNTY OF ORANGE FOR THE DANA POINT HARBOR REVITALIZATION PROJECT.

Description

THURSDAY, FEBRUARY 16, 2017 · QUESTIONS DUE BY 4:00 P.M. MONDAY, MARCH 6, 2017 · REQUEST FOR PROPOSALS DUE BY 4:00 P.M.

#### Added on Feb 28, 2017:

#### Addendum #1

#### Issued: 2.28.17

Addendum #1 is hereby issued to provide RFP changes and clarifications. Addendum must be signed and submitted with your Proposal.

#### Added on Mar 1, 2017:

\*\*\*\*\*\*\*\*\*\*\*

Uploaded corrected Addendum #1.

#### Added on Mar 1, 2017:

Corrected the following on Bidsync:

- 1. Meeting time corrected to 10:00 am
- 2. Revised list of important dates.

#### \*\*IMPORTANT DATES\*\*

THURSDAY, FEBRUARY 16, 2017 · QUESTIONS DUE BY 4:00 P.M. TUESDAY, MARCH 7, 2017 · NON·MANDATORY PRE-PROPSAL CONFERENCE AT 10:00 AM MONDAY, MARCH 21, 2017 · REQUEST FOR PROPOSALS DUE BY 4:00 P.M. Added on Mar 10, 2017:

Pre-Proposal Meeting Information

1. Uploaded Pre-Proposal Meeting-Attendance Sign-In Sheet

2. Added Questions and Answers (29.42) from the Pre-Proposal Meeting.

Addendum # 1

6

# **COUNTY OF ORANGE**

**OC PUBLIC WORKS PROCUREMENT SERVICES** 



# **REQUEST FOR PROPOSAL**

# For:

# CEO REAL ESTATE OWNER'S REPRESENTATIVE TO THE COUNTY OF ORANGE FOR THE DANA POINT REVITALIZATION PROJECT

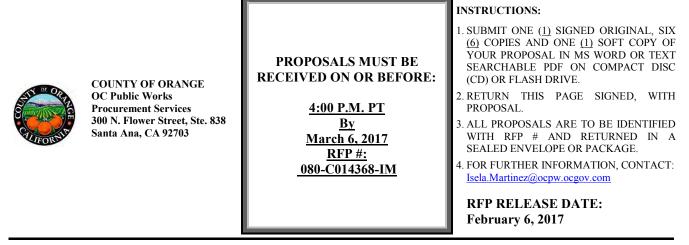
**RFP No. 080-C014368-IM** 

County of Orange

RFP # 080-C014368-IM

County of Orange, OC Public Works	
Owner's Representative for the County of Orange for the Dana Point Revitalization Project	

# **COVER PAGE**



#### **REQUEST FOR PROPOSALS ("RFP")**

# **PROJECT TITLE:** CEO REAL ESTATE- OWNER'S REPRESENTATIVE TO THE COUNTY OF ORANGE FOR THE DANA POINT REVITALIZATION PROJECT

The County of Orange ("County") is soliciting Proposals from qualified firms ("Respondents"), to provide a wide range of owner's representation, project management and construction monitoring and quality assurance consulting services in support of the County's revitalization of Dana Point Harbor ("Harbor"). The awarded proposal ("Contract"), will be between the County and the selected Respondent. Respondents must meet the minimum qualifications and requirements set forth herein.

This Request for Proposal is set out in the following format:

- SECTION I. Introduction and Instructions to Respondents
- SECTION II. Response Requirements
- SECTION III. Model Contract

ALL QUESTIONS/REQUESTS FOR INTERPRETATION ARE DUE: FEBRUARY 16, 2017 - 4:00 P.M. PACIFIC TIME

All questions and inquiries related to this RFP must be directed to: Isela Martinez, County Deputy Purchasing Agent ("DPA"), OC Public Works/Procurement Services, via the County's on-line bid system at: <u>https://www.bidsync.com</u> under the bid page for this solicitation.

**Respondents are not to contact other County personnel with any questions or clarifications concerning this RFP.** OC Public Works/Procurement Services will provide all official communication concerning this RFP. Any County response relevant to this RFP other than through or approved by OC Public Works/Procurement Services is unauthorized and will be considered invalid.

I HAVE READ, UNDERSTOOD AND AGREE TO ALL STATEMENTS IN THIS REQUEST FOR PROPOSALS, AND TO THE TERMS, CONDITIONS AND ATTACHMENTS REFERENCED HEREIN.

Date:	Company Legal Name:		
*Legally Authorized Signature	Name	Title	
*Legally Authorized Signature	Name	Title	

\* If the Respondent is a corporation, (2) two signatures are required: one (1) signature by the Chairman of the Board, the President or any Vice President; and one (1) signature by the Secretary, any Assistant Secretary, the Chief Financial Officer or any Assistant Treasurer. The signature of one person alone is sufficient to bind a corporation, as long as he or she holds corporate offices in each of the two categories described above. For County purposes, proof of such dual office holding will be satisfied by having the individual sign the instrument twice, each time indicating his or her office that qualifies under the above described provision. In the alternative, a single corporate signature is acceptable when accompanied by a corporate resolution demonstrating the legal authority of the signatory to bind the corporation.

#### **RETURN THIS SHEET WITH YOUR RESPONSE**

# **TABLE OF CONTENTS**

Page No.

COVER P.	AGE	1
TABLE O	F CONTENTS	2
SECTION	I: INTRODUCTION AND INSTRUCTIONS TO RESPONDENTS	
A.	Introduction	
B.	Proposed Time Schedule	
	Instructions to Respondents and Procedures for Submittal	
D.	Evaluation Process and Criteria	7-9
E.	Selection/Award Procedures	9
F.	Orange County W-9 Requirements	

# SECTION II: RESPONSE REQUIREMENTS

Owner's Representative for the County of Orange for the Dana Point Revitalization Project

|--|

County of Orange, OC Public Works

1 41		
A.	Cover Letter/Executive Summary	
	Validity of Proposal	
C.	Certification of Understanding	
D.	Minimum Qualifications/Requirements Statement	
E.	Certificate of Insurance	
F.	W-9 Requirements	
G.	Conflict of Interest	
H.	Statement of Compliance	
I.	Litigation	
	Name/Ownership Changes	
<u>Par</u> Co	r <u>t 2</u> mpany Profile	
-		

# Part 3

<u>rato</u>	
Respondent's Proposal	5-18

# SECTION III: MODEL CONTRACT

Table of Contents	
Model Contract	
Attachment A – Scope of Work	
Attachment B – Cost/Compensation	
Attachment C – Staffing Plan	

# SECTION I

# INTRODUCTION AND INSTRUCTIONS TO RESPONDENTS

# SECTION I: INTRODUCTION AND INSTRUCTIONS TO RESPONDENTS

### A. <u>INTRODUCTION</u>

The County of Orange ("County") is soliciting Proposals from qualified firms to execute a contract ("Contract") with the County to provide a wide range of owner's representation, project management and construction monitoring and quality assurance consulting services (the "Representative Services") in support of the County's revitalization of Dana Point Harbor ("Harbor").

#### B. <u>PROPOSED TIME SCHEDULE (subject to change)</u>

February 6, 2017	Release of RFP solicitation	
February 16, 2017	Written Questions from Respondents Due by 4:00 P.M. PT	
March 6, 2017	RFP Submittal Closing Date and Time - 4:00 P.M. PT	
March 15, 2017	Begin Evaluation of Written Proposals	
April 4, 2017	RFP Respondent Interviews	
April 5, 2017	Negotiate Contract	
TBD, 2017	Recommendation of Award presented to County Board of Supervisors for approval	

#### C. INSTRUCTIONS TO RESPONDENTS AND PROCEDURES FOR SUBMITTAL

- 1. Clearly identified Proposals are due by 4:00 P.M. PT on the date as specified on Cover Page, and are to be addressed **in a sealed package** to:
  - Re: RFP No. 080-C014368-IM for CEO Real Estate- Owner's Representative to the County of Orange for the Dana Point Revitalization Project
  - Attn: Isela Martinez c/o: Procurement/Petty Cash Window County of Orange, OC Public Works/Procurement Services 300 N. Flower Street, Room 838 Santa Ana, CA 92703-5000

OC Public Works/Procurement Regular Business Hours: Monday through Friday 8:00 a.m. to 12:00 p.m. 1:00 p.m. to 5:00 p.m. Closed from 12:00 P.M. to 1:00 P.M. (PT)

Facsimile and e-mail Proposals will <u>NOT</u> be allowed. Proposals must be time-stamped on the outside of the sealed package by the OC Public Works, Procurement Services Petty Cash Window. The delivery location for the receipt of Proposals is the OC Public Works Procurement Services Petty Cash Window. It is the responsibility of the Respondent to ensure that delivery is made to the OC Public Works Procurement Services Petty Cash Window at the above address by the due date and time specified. Late Proposals or Proposals delivered to any other location will not be accepted. Delivery receipts are available upon request.

2. The County has attempted to provide all information available. It is the responsibility of each Respondent to review, evaluate, and, where necessary, request any clarification prior to submission of a Proposal. If any person contemplating submitting a response to this Request for Proposals is in

doubt as to the true meaning of any part of the solicitation documents attached hereto or finds discrepancies in or omissions from the specifications, they may submit a written request for clarification/interpretation to the County Deputy Purchasing Agent (DPA) via the County's on-line bid system at: <u>https://www.bidsync.com</u> under the bid page for this solicitation.

If clarification or interpretation of this solicitation is considered necessary by County, a written addendum shall be issued and the information will be posted on County's on-line bid system at: <u>https://www.bidsync.com</u>. Any interpretation of, or correction to, this solicitation shall be issued by the County DPA. The County will make reasonable efforts to provide a copy of such addendum to each person/firm receiving the original solicitation documents directly from the County. However, the County does not guarantee receipt by Respondent of all addenda. It is the responsibility of each Respondent to periodically check the County's on-line bid system to ensure that they have received and reviewed any and all addenda to this solicitation. The County will not be responsible for any other explanations, corrections to, or interpretations of the documents, including any oral information.

After this RFP has been issued, any Respondent that undertakes to discuss any matter related to this RFP with anyone within the County other than the identified County DPA is presumed to have gained an unfair competitive advantage and may be disqualified. All communications regarding this RFP and any matter related thereto shall be in accordance with this RFP.

# All questions or requests for interpretation must be received by the date and time specified on Cover Page (page 1).

- 3. Proposals must be valid for a period of at least three hundred and sixty five (365) calendar days from the Proposal due date. No Proposal may be withdrawn after the submission date.
- 4. Each Respondent must provide: <u>One (1) signed original; six (6) copies and additionally one (1)</u> <u>"soft" copy in MS Word format (preferred) on Compact Disc (CD) or flash drive</u> of their Proposal. The original signature copy is to be clearly marked as "ORIGINAL" on the outside cover and contain <u>original ink signatures</u>.
- 5. All Proposals shall be submitted on standard 8.5 x 11-inch paper. All pages must be numbered and identified sequentially by section. Proposals must be tabbed and indexed in accordance with the information requested in Section II, Proposal Response Requirements. It is imperative that all Respondents responding to this RFP comply, exactly and completely, with the instructions set forth herein. All responses to this RFP shall be typewritten or word-processed (except where otherwise provided or noted), concise, straightforward, *and must fully address each requirement and question*. Although not as a substitute for a complete written response, additional material, such as technical documents, may be referenced in any response, if the material is included in the same section as additional information.
- 6. Proposals are not to be marked as confidential or proprietary. The County may refuse to consider any Proposal so marked. Proposals submitted in response to this RFP may become subject to public disclosure. The County shall not be liable in any way for disclosure of any such records. Additionally, all Proposals shall become the property of the County. The County reserves the right to make use of any information or ideas in the Proposals submitted.

All Proposals and supporting documents will be subject to the provisions of the California Public Records Act (California Code Government Code 6250 et seq.)(PRA) and will be disclosed or withheld in accordance therewith.

Respondents should not request that certain information be treated as exempt, and statements in the Proposals should not be marked as confidential or proprietary. In the event that any information is

marked as confidential or proprietary, as it may be absolutely necessary, Respondents have the sole responsibility of obtaining any applicable injunctive reliefs to prevent the disclosure of such confidential proprietary information in connection with any request made to County pursuant to PRA or a subpoena for disclosure of such information.

7. Each Respondent shall exercise reasonable care and diligence to avoid submitting a Proposal that could result in a conflict of interest if Respondent were to be selected. This obligation shall apply to the Respondent, the Respondent's employees, agents, and relatives, sub-contractors, and third parties associated with accomplishing work and services in Proposal. In the event Respondent has done work for the County on this Project in the past or has reason to believe that a conflict of interest may exist for Respondent in regard to this Project, Respondent should consult with its legal counsel prior to responding to this RFP. Any Respondent who is found to have an actual conflict of interest may have its Proposal rejected on that ground.

Respondent, its employees and/or consultants may be subject to the provisions of the California Political Reform Act of 1974 (the "Act"), which (1) requires such persons to disclose any financial interest that may be materially affected by services provided under this Contract, (2) prohibits such persons from making, or participating in making, decisions that could reasonably affect such interest; and (3) may require the filing a Statement of Economic Interest (Form 700).

If subject to the Act, Respondent shall conform to all requirements of the Act. Failure to do so shall constitute a material breach and is grounds for immediate termination of the Contract by County. Respondent shall indemnify and hold harmless County for any and all claims for damages resulting from Respondent's violation of this Section.

- 8. By submitting a Proposal, the Respondent represents that it has thoroughly examined the County's requirements and are familiar with the services required under this RFP and that it is qualified and capable of providing the services to achieve the County's objectives.
- 9. Each Respondent must submit its Proposal in strict accordance with all requirements of this RFP and compliance must be stated in the Proposal. **Deviations, clarifications and/or exceptions** must be clearly identified and listed separately as alternative items for the County's **consideration as specified in Section II, Part 1, H. "Statement of Compliance."**
- 10. County reserves the right to negotiate modifications with any Respondent as necessary to serve the best interests of the County. Any Proposal may be rejected if it is conditional, incomplete or deviates from specifications in this RFP. The County reserves the right to waive, at its discretion, any procedural irregularity, immaterial defects or other improprieties which the County deems reasonably correctable or otherwise not warranting rejection of the Proposal. Any waiver will not excuse a proponent from full compliance.
- 11. Pre-contractual expenses are not to be included in the Cost/Compensation (Attachment B). Precontractual expenses are defined as including, but not limited to, expenses incurred by the Respondent in: a) preparing its Proposal in response to this RFP; b) submitting that Proposal to the County; c) negotiating with the County any matter related to the Respondent's Proposal; and d) any other expenses incurred by the Respondent prior to the date of award and execution, if any, of the Contract.
- 12. County reserves the right to: a) negotiate the final Contract with any Respondent(s); b) withdraw this RFP in whole or part at any time without prior notice (the County makes no representations that any Contract will be awarded to any Respondent responding to this RFP; c) award its total requirements to one Respondent or to apportion those requirements among two or more Respondents; and/or d) reject any Proposal if it is conditional, incomplete or deviates significantly from the services requested in this RFP.

In addition, negotiations may or may not be conducted with Respondent; therefore, Proposals submitted should contain the **Respondent's most favorable terms and conditions**, since the selection and award may be made without discussion with any Respondent.

- 13. Where two or more Respondents desire to submit a single Proposal in response to this solicitation, they must do so on a prime/subcontractor basis rather than as a joint venture. The County intends to contract with a single firm that may subcontract with multiple firms (team) but not with multiple firms doing business as a joint venture.
- 14. The County does not require and neither encourages nor discourages the use of advocates or other consultants for the purpose of securing business.
- 15. In the event a Respondent believes that the County's solicitation is unfairly restrictive or ambiguous or contains conflicting provisions or the Respondent believes that any resulting Contract would be commercially impractical to perform, the Respondent must file a written protest with the County DPA.

#### a. Procedure

All protests shall be typed under the protestor's letterhead and submitted in accordance with the provisions stated herein. All protests shall include at a minimum the following information:

- 1) The name, address and telephone number of the protestor;
- 2) The signature of the protestor or the protestor's representative;
- 3) The solicitation or contract number;
- 4) A detailed statement of the legal and/or factual grounds for the protest; and
- 5) The form of relief requested.

#### b. Protest of Bid/Proposal Specifications:

All protests related to bid or Proposal specifications must be submitted to the DPA no later than five (5) business days prior to the closing date for Proposals. Protests received after the five (5) business-day deadline will not be considered by the County.

In the event the protest of specifications is denied and the protestor wishes to continue in the solicitation process, they must still submit a bid prior to the close of the solicitation in accordance with the bid/Proposal submittal procedures provided in the bid/Proposal.

#### c. Protest of Award of Contract:

Immediately upon completion of negotiations with the top-ranked vendor(s), but prior to the filing of an Agenda Staff Report (ASR) for award of contract, the DPA shall send a Notice of Intent to Award a Contract to all participating vendors and submit a copy to the Clerk of the Board.

- 1) Vendors will have five (5) business days from the date of the notice in which to file a protest concerning the award of the Contract.
- 2) Protests relating to a proposed contract award which are received after the five (5) business day deadline will not be considered by the County.
- 3) During the five (5) business day period, RFP information, including the final evaluator score sheets with the names of individual evaluators redacted, are subject to public disclosure.
- 4) Upon expiration of the five (5) business day period or proper resolution of a protest/appeal, the department may move forward with the contract award or if necessary, filing the item for approval by the Board of Supervisors.

RFP # 080-C014368-IM

#### d. Protest Process

County of Orange, OC Public Works

- 1) In the event of a timely protest, the County shall not proceed with the solicitation or award of the contract until the DPA, or the Director renders a decision on the protest.
- 2) Upon receipt of a timely protest, the DPA will within ten (10) business days of the receipt of the protest, issue a decision in writing which shall state the reasons for the actions taken.
- 3) The County may, after providing written justification to be included in the procurement file, make the determination that an immediate award of the contract is necessary to protect the substantial interests of the County. The award of a contract shall in no way compromise the protestor's right to the protest procedures outlined herein.
- If the protestor disagrees with the decision of the DPA, the protestor may submit a written 4) appeal to the Office of the Director requesting an appeal to the Procurement Appeals Board, in accordance with the process stated below.

#### **Appeal Process** e.

- 1) If the protestor wishes to appeal the decision of the DPA, the protestor must submit, within three (3) business days from receipt of the DPA's decision, a written appeal to the Office of the Office of the Director.
- 2) Within fifteen (15) business days, the Office of the Director will conduct a third party review of all materials in connection with the grievance, assess the merits of the protest and provide a written determination that shall contain his or her decision.
- 3) The decision of the Director will be final and there shall be no right to any administrative appeals of this decision.

#### D. **EVALUATION PROCESS AND CRITERIA**

An Evaluation Committee will conduct evaluations of the Proposals submitted through the RFP process. The committee will consider the information supplied and not supplied by Respondents. If it finds a failure or deficiency in the Proposals or any information provided in connection thereto, the Evaluation Committee may reject said proposal or information or reflect the failure or deficiency in the evaluation.

The County may request clarifications, or otherwise verify the contents of the Proposal, including information about the Respondent, consultants, and sub-consultants. County reserves the right to seek publicly available information about the Respondents.

Minimum Qualifications/Requirements: Respondent's proposal shall meet the following minimum requirements and qualifications to proceed to the evaluation and scoring process:

The Owner's Representative shall demonstrate through a combination of education and experience the ability to maintain the cost, control the schedule, manage the Project, conduct meetings, maintain records, etc.

a. Served as Owner's Representative on at least one public agency government project within the past five years

- b. Managed at least two projects of \$25,000,000 or more in construction costs within the last 10 years
- c. Experience providing project management services including on-site management and facilitation of communications between various Project stakeholders
- d. The leadership abilities necessary to deliver the project successfully within communicated schedule milestones and within the not to exceed budget
- e. A clear understanding of the Project and the scope of work
- f. The ability to communicate effectively orally and in writing

#### 1. Written Proposals Scoring Format: 800 maximum:

Proposals will be evaluated on the basis of the responsiveness to the questions and requirements in this RFP. Proposals will be competitively evaluated on the basis of the following criteria listed in a random sequence to their order of importance:

- a. Expertise, Qualifications & Experience
  - i. Extent of experience and involvement of the proposed Owner's Representative and key staff on reference projects
  - ii. Extent of experience and involvement of the proposed Owner's Representative and key staff on other projects that closely match the requirements outlined in this RFP
  - iii. Extent that the Representative Services represent the core competencies of the firm
- b. Key Personnel and References
  - i. Resumes and professional credentials of the assigned Owner's Representative responsible for day-to-day Project operations and management of this Project
  - ii. Client references on reference projects
- c. Adequate Staff and Availability to Perform Project
  - iii. Capacity of the firm and ability to locally commit designated team members for the duration of the Project
- d. Approach/Understanding of Project
  - i. Approach to overall project management
  - ii. Approach to design review and construction oversight
  - iii. Approach and protocols to budget overview and cost control measures
  - iv. Approach and protocols for schedule compliance and monitoring
  - v. Approach to change management
  - vi. Approach to management of contingencies
  - vii. Approach and protocols for contract administration and record keeping
  - viii. Approach to Project closeout and transition from construction to occupancy and operations
  - ix. Quality Control
- e. Proposal Organization and Completeness of Response
- f. Degree of Compliance with the County Model Contract Terms, Conditions, and Scope of Services

#### 2. Presentation/Interview Scoring Format: 200 points maximum

The County will conduct Interviews with Respondents, as needed. Respondents shall be ready to attend the Interview within ten (10) business days of notification. The County may also send written questions and ask for written responses within three (3) business days. The interviews will be evaluated based on the following criteria listed in a random sequence to their order of importance:

- a. Presentation / Communication Skills
- b. Project Lead / Key Team Members
- c. Respondent's response to questions
- d. Overall understanding of the Project

Proposals deemed to meet all minimum RFP requirements will be scored based on the established criteria, which have been weighted and will be assigned points that measure the responsiveness to each identified criterion. The total number of points earned will be tallied for each Proposal, and the Proposals will be ranked in order, based upon the Respondent(s) submitted written materials.

County reserves the right to conduct, or to not conduct, interviews and/or presentations with the highestrated Respondent(s). The decision whether to conduct interviews/presentations rests solely with County and the decision of the DPA is final. If the interviews are not conducted, the written proposals will be scored at a maximum of 800 points. Respondent shall be ready to attend meeting within ten (10) calendar days of notification. The County reserves the right to interview additional Respondents. Any inquiry to determine the responsibility of a Respondent to this RFP may be conducted. Respondent agrees that the submission of a Proposal is permission by Respondent for County to verify all information contained therein. If County believes it necessary, additional information may be requested from Respondent. Failure to comply with any such request may disqualify a Respondent from further consideration.

#### E. <u>SELECTION/AWARD PROCEDURES</u>

Upon the completion of the evaluation process, the Evaluation Panel will make a recommendation for award to the County DPA. Final award determination shall be subject to reference checks and past performance.

The Model Contract contained in Section III of this solicitation is the contract proposed for execution. It may be modified to incorporate negotiated items and other pertinent terms and conditions set forth in this solicitation, including special conditions and requirements and those added by addendum and necessary attachments and/or exhibits and to reflect the Respondent's Proposal and qualifications.

It is the County's intention to negotiate a contract with the first-ranked Respondent. Should the parties fail to reach agreement on contract terms, County may begin negotiations with second ranked Respondent. The County reserves the right to make no award, or award the Contract in its entirety to a sole Respondent.

Negotiations may or may not be conducted with the finalists; therefore, the Proposals submitted should contain Respondent's most favorable terms and conditions, since the selection and award may be made without further discussion. Exceptions to the terms and conditions of the proposed Contract or the statements regarding Respondent's inability to comply with any of the provisions thereof are to be declared in the response to the RFP in Section II, Part 1, H. "Statement of Compliance".

#### F. <u>W-9 REQUIREMENTS</u>

#### 1. DEPARTMENT OF THE TREASURY, INTERNAL REVENUE SERVICE FORM W-9 REQUIREMENT

Effective June 3, 2006, all Contractors, entering into a contract with the County, who are not already established in the Countywide Accounting and Personnel System (CAPS) as an Auditor-Controller vendor, will be required to submit to the County a federal Form W-9, or form W-8 for foreign vendors. The County will inform the Contractor, at the time of award, if the Form W-9 or W-8, will be required.

In order to comply with this County requirement, within ten (10) days of notification of selection of award of Contract but prior to official award of Contract, the selected contractor agrees to furnish to the contract administrator, the Purchasing Agent, or the agency/department Deputy Purchasing Agent the required W-9 or W-8.

### SECTION II

#### **RESPONSE REQUIREMENTS**

# SECTION II: RESPONSE REQUIREMENTS

**Proposals are limited to** <u>30</u> **single-sided pages (11 font or greater)**. Therefore, Proposals must be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of this RFP. Emphasis should be on completeness and clarity of content with sufficient detail to allow for accurate evaluation and comparative analysis. Reference letters, resumes, copies of licenses/certifications, etc. may be appended to Proposals and will not count against the page limit. *Note: Proposals that exceed the page limit noted above may be disqualified from further consideration.* 

Proposals must include three tabbed sections, Part 1, Part 2 and Part 3 and must be indexed in the order outlined below. List questions and your responses and/or attachments as numbered and listed within each section.

## Part 1:

(Complete this section and submit as *Part 1* in the first tabbed section of Proposal.)

## A. <u>Cover Letter/Executive Summary</u>

All Proposals must be accompanied by a cover letter of introduction and executive summary of the Proposal. The cover letter must be signed by person(s) with authority to bind the Respondent. If the Respondent is a corporation, two (2) signatures are required: one (1) signature by the Chairman of the Board, the President or any Vice President; and one (1) signature by the Secretary, any Assistant Secretary, the Chief Financial Officer or any Assistant Treasurer. The signature of one person alone is sufficient to bind a corporation, as long as he or she holds corporate offices in each of the two categories described above. For County purposes, proof of such dual office holding will be satisfied by having the individual sign the instrument twice, each time indicating his or her office that qualifies under the above described provision. In the alternative, a single corporate signature is acceptable when accompanied by a corporate resolution demonstrating the legal authority of the signatory to bind the corporation. An unsigned or improperly signed Proposal submission is grounds for rejection of the Proposal and disqualification from further participation in this RFP process. All Proposals shall include in this first tabbed section, the Cover Page of this RFP and any subsequent addenda issued to this RFP with appropriate signatures as required.

### B. Validity of Proposal

The County requires that all Proposals be valid for at least three hundred sixty five (<u>365</u>) calendar days. Submissions not valid for at least three hundred sixty five (<u>365</u>) days will be considered non-responsive. The Respondent shall state the length of time for which the submitted Proposal shall remain valid below:

Validity of Proposal (in days) Signature required

## C. <u>Certification of Understanding</u>

The County assumes no responsibility for any understanding or representation made by any of its officers, employees or agents during or prior to the execution of any Contract resulting from this solicitation unless:

- 1. Such understanding or representations are expressly stated in the Contract; and
- 2. The Contract expressly provides that the County therefore assumes the responsibility.

Representations made but not expressly stated and for which liability is not expressly assumed by the County in the Contract shall be deemed only for the information of the Respondent.

By signing below, Respondent certifies that such understanding has been considered in this response.

(Signature required)

#### D. Minimum Qualifications/Requirements Statement

Respondent shall certify that it meets all minimum qualifications and requirements set forth above in this Section II by signing below.

(Signature required)

#### E. Certificate of Insurance

The Respondent shall certify its willingness and ability to provide the required insurance coverage and certificates as set forth in Section III, Model Contract by signing below (see Article "3" for insurance requirements).

(Signature required)

#### F. Form W-9 Requirements

The Respondent shall certify its willingness and ability to provide the required Form W-9 Requirements as indicated in Section I by signing below.

(Signature required)

#### G. Conflict of Interest

#### **Respondent must certify either 1 or 2 by signing below:**

- 1. Respondent certifies current/past financial, business or other relationship(s) with the County exist/existed as follows:
  - i. Disclose any financial, business or other relationship with the County, any other entity that the County Board of Supervisors governs, or any County Board member, officer or employee, which may have an impact, effect or influence on the outcome of the services you propose to provide. Provide a list of current clients, employees, principals or shareholders (including family members) who may have a financial interest in the outcome of services you propose to provide.
  - ii. Disclose any financial, business or other relationship within the last three (3) years with any firm or member of any firm who may have a financial interest in the outcome of the work.

(Signature required)

## <u>OR</u>

2. Respondent certifies that no relationships exist/existed as outlined in item 1. above.

(Signature required)

#### H. Statement of Compliance

A statement of compliance with all parts of this RFP or a listing of exceptions and suggested changes must be submitted in response to this RFP. **Respondent must certify either 1 or 2 by signing below:** 

1. This response is in strict compliance with said Request for Proposals, including the terms and conditions set forth in the Contract and its Attachments, and no exceptions thereto are proposed.

(Signature required)

#### <u>OR</u>

2. This response is in strict compliance with said Request for Proposals, including the terms and conditions set forth in the Contract and its Attachments, except for those proposed exceptions listed in a separate attachment hereto.

(Signature required)

- a. <u>Attachment for each proposed exception must include:</u>
  - (1) The RFP page number and section of the provision Respondent is taking exception to;
  - (2) The complete provision Respondent is taking exception to;
  - (3) The Respondent's suggested rewording;
  - (4) Reason(s) for submitting the proposed exception; and
  - (5) Any impact the proposed exception may have on cost, scheduling, or other areas.
- I. Litigation

#### **Respondent must certify either 1 or 2 by signing below:**

- 1. Respondent certifies current/past litigation as follows:
  - i. Respondent shall provide detailed information regarding any litigation (court and case number), liens, or claims involving Respondent, or any company Respondent holds a controlling interest in, or any company that holds an interest in Respondent, or any of the principal officers of the Respondent's firm in the past seven (7) years.

ii. Respondent shall provide detailed information regarding any litigation (court and case number), liens, or claims involving any proposed subcontractors, or any company proposed subcontractors hold a controlling interest in, or any company that holds an interest in subcontractor firm(s), or any of the principal officers of the subcontractor's firm in the past seven (7) years.

(Signature required)

#### <u>OR</u>

2. Respondent certifies that Respondent or proposed subcontractors do not have any past or current litigation.

(Signature required)

#### J. <u>Name/Ownership Changes</u>

#### **Respondent must certify either 1 or 2 by signing below:**

- 1. Respondent certifies past company name changes and/or ownership changes as follows:
  - i. Respondent shall provide detailed information regarding any company name changes (including legal business names) in the past seven (7) years.
  - ii. Respondent shall provide detailed information regarding any company ownership changes (including legal business names) in the past seven (7) years.
  - iii. Respondent shall provide detailed information regarding any company name changes for proposed subcontractors (including legal business names) in the past seven (7) years.
  - iv. Respondent shall provide detailed information regarding any company ownership changes for proposed subcontractors (including legal business names) in the past seven (7) years.

(Signature required)

#### <u>OR</u>

2. Respondent certifies that Respondent or proposed subcontractors have not had any company name changes or ownership changes in the past seven (7) years.

(Signature required)

#### Part 2:

## **Company Profile**

(Complete this form and submit as <b>Part</b>	<i>t</i> <b>2</b> in the second tabbed section of Proposal.)
Company Legal Name:	
Company Legal Status (corporation, partnership, sol	e proprietor, etc.):
Business Address:	
Website Address:	
Telephone Number: ()	Facsimile Number: ()
Email Address:	
Length of time the A-E has been in business:	Length of time at current location:
Is your A-E a sole proprietorship doing business und If yes, please indicate sole proprietor's name and the	
Is your A-E incorporated?YesNo	If yes, State of Incorporation:
Federal Taxpayer ID Number	
Regular business hours:	
Regular holidays and hours when business is closed:	
Contact person in reference to this solicitation: Telephone Number: () Email Address:	Facsimile Number: ()
Contact person for accounts payable: Telephone Number: () Email Address:	Facsimile Number: ()
Name of Project Manager:	
Telephone Number: () Email Address:	Facsimile Number: ()
In the event of an emergency or declared disaster, Name of contact during non-business hours:	
Telephone Number: () Email Address:	

#### Part 3:

#### **Respondent's Proposal**

(Complete this section and submit as *Part 3* in the third tabbed section of Proposal.)

#### I. QUALIFICATIONS, RELATED EXPERIENCE, AND REFERENCES OF RESPONDENT

This section of the Proposal will establish the ability of Respondent company or team to satisfactorily perform the required work by reasons of experience in performing services of a similar nature, demonstrated competence in the services to be provided, strength and stability of the team, staffing capability, work load, record of meeting schedules on similar projects, and supportive client reference. As part of its response to the following, Respondent should justify how the minimum qualifications/requirements specified below have been satisfied.

- A. Respondent shall provide:
  - 1. A brief profile of your firm, including the name, a brief history, description of your firm, types of services offered;
    - a. The year founded;
    - b. Form of the organization (corporation, partnership, sole proprietorship)
    - c. Number of employees
    - d. Size and location of offices
    - e. Staff and technical capabilities and the type of services that the Respondent is qualified to perform, including any discipline where the Respondent has special expertise.
  - 2. Evidence that the firm and its personnel and/or consultants carrying out onsite responsibilities have expertise and experience in construction project design review and evaluation, construction mobilization and supervision, bid evaluation, project scheduling, cost-benefit analysis, claims review and negotiation, and general management and administration of a construction project.
  - 3. Evidence to demonstrate that firm's personnel and/or consultants are licensed in all areas relevant to this contract.
  - 4. A description of firm's experience providing the services described herein to other governmental agencies in California.
  - 5. A listing of three (3) Owner's Representative projects that your firm has completed in the past five (5) years. Include the following information for each project: project description and location, project schedule including start and completion dates, description of services provided, total cost of services provided, project progress reporting, schedules performance, key personnel utilized, and photos.
  - 6. A listing of three (3) public entity projects for which your firm provided Owner's Representative services. Include the following information for each project: project description and location, project schedule including start and completion dates, description of services provided, total cost of services provided, project progress reporting, schedules performance, key personnel utilized, and photos.

- 7. A minimum of five (5) reference letters for the services cited as related experience. Reference letters shall include the name, title, e-mail address, address and telephone number of the person(s) at the client organization who is most knowledgeable about the services performed. Reference letters should be provided from previous clients who have received similar services to those listed within this RFP.
- 8. A general description of the firm's financial condition and identify any conditions (e.g., bankruptcy, pending litigation, planned office closures, or impending merger) that may impede Respondent's ability to complete the services. Please include a copy of the firm's current financial statement.

#### II. <u>PROPOSED STAFFING AND PROJECT ORGANIZATION</u>

This section of the Proposal should establish the qualifications of the proposed staff to provide the services noted in the Scope of Work.

- A. Respondent shall:
  - 1. Complete Attachment C of the Model Contract (included in Section III (page 47) of this Request for Proposals) and submit hereinto:
    - a. Provide the names of Owner's Representative and key staff who may be assigned to the Project, including resumes, licenses and certifications held by those individuals, years of related experience, and length of time with the firm.
    - b. Identify subcontractors (if any) that will be assigned to perform services listed in the Scope of Services, by company name, address, contact person, telephone number and project function. *Please note that the aggregate money value of the sub-contractors work for any A-E contract with the County shall not constitute more than forty-nine percent (49%) of the total work under the A-E Contract.*
  - 2. Include names, titles and current resumes of all proposed key personnel (Owner's Representative, team leaders) detailing their technical expertise which qualifies them for proposed work, experience directly related to proposed work (identify similar projects), function and responsibility related to proposed work, qualifications licenses/certifications. This key personnel information shall be sufficient to provide confirmation that the firm has adequate staff and the ability to assist in projects as needed.

#### III. WORK PLAN/PROJECT APPROACH

Respondent shall provide a brief narrative that addresses the services noted in the Scope of Work and demonstrates the Respondent's understanding of County's needs and requirements.

- A. Respondent shall:
  - 1. Describe the Respondent's understanding of the County's needs and the proposed approach for effectively providing the services specified within the Scope of Services.
  - 2. Provide proposed methods of approaching/completing the Project, including identification/acknowledgement of general issues and the necessary resources/solutions to accomplish the required services.

- 3. Any recommended changes or additions to the scope of work that would serve better serve the County's goals.
- 4. Provide an Organization chart of the proposed team with specific staff assignments, roles, and responsibilities defined for the Owner's Representative, project administrators, and principal in charge.

# IV. <u>FEE SCHEDULE</u>

- A. *Without quoting a fee*, briefly describe the proposed fee structure for this project and explain the benefits of using this structure. The proposed fee structure may include:
  - 1. a lump sum fee proposal, or
  - 2. an hourly/time and material fee proposal, or
  - 3. a percentage of Project costs proposal, or
  - 4. any other fee proposal for the services noted in the Scope of Services
- B. The County reserves the right to negotiate any fee structure deemed appropriate at the time a contract is negotiated, even if the County's desired fee structure deviates from that which was proposed by any given respondent.

# V. <u>Additional Information</u>

Respondent shall describe additional relevant information concerning the services offered in this RFP that it considers important in evaluating its services.

#### SECTION III

#### MODEL CONTRACT

CEO REAL ESTATE OWNER'S REPRESENTATIVE TO THE COUNTY OF ORANGE FOR THE DANA POINT REVITALIZATION PROJECT

## SECTION III: MODEL CONTRACT

### MODEL CONTRACT

Page	<u>No.</u>

Table of Contents	19-20
Recitals	21-36

## ARTICLES

# General Terms and Conditions

County of Orange, OC Public Works

Owner's Representative for the County of Orange for the Dana Point Revitalization Project

1.1	Retainer	21-22
1.2	Projects/Services	
1.3	Assistance by County Staff	
1.4	Term and Maximum Compensation	
1.5	A-E Compensation and Extra Work	
2.1	Non-Employment of County Personnel	
2.2	Non-Discrimination	
2.3	Employee Eligibility Verification	
2.4	Independent Contractor	
2.5	Conflict of Interest Contractor Personnel	
2.6	Labor Code Notice	
3.	Insurance	
4.	Indemnity/Compliance	
4.3	Indemnification	
4.4	Bills and Liens	
4.5	Compliance with Laws	
5.1	Termination of Contract for Cause	
5.2	Termination for Convenience	
5.3	Breach of Contract	
5.4	Default	
6.1	Laws to be Observed	
6.2	Award of Construction Contract and Other Future Contracts	
6.3	Amendments	
6.4	Successors and Assigns	
6.5	Entirety	
6.6	Severability	
6.7	Binding Obligation	
6.8	Governing Law and Venue	
6.9	Ownership of Documents	
6.10	Confidentiality	
6.11	Publication	
6.12	Records and Audit/Inspections	
6.13	Notices	
6.14	Attorney's Fees	
6.15	Interpretation	
6.16	Headings	
6.17	Acceptance	
6.18	Changes	
	Assignment	
6.20	Changes in Ownership	
0.21	Force Majeure Calendar Days	

RFP # 080-C014368-IM

County of Orange, OC Public Works	
Owner's Representative for the County of Orange for the Dana Point Revitalization Project	

6.23	Title to Data	35
6.24	Availability of Funds	35
6.25	Contingency of Funding	36
	Contract Construction.	
6.27	Conflicts of Interest	36
6.28	Usage	36
	5	

l Contract Signature Page
---------------------------

# Attachments

A.	Scope of Work		
	Cost/Compensation		
	Staffing Plan		
	8		

#### RFP # 080-C014368-IM

#### **MODEL CONTRACT**

THIS CONTRACT, hereinafter referred to as "CONTRACT" for purposes of identification hereby

numbered «CONTRACT\_», and dated \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_ is

**BY AND BETWEEN** 

County of Orange, a political subdivision of the State of California, hereinafter referred to as "COUNTY"

AND

«COMPANY», a «STofINC» Corporation, hereinafter referred to as "A-E",

which are sometimes individually referred to as "PARTY" or collectively referred to as "PARTIES".

#### RECITALS

WHEREAS, COUNTY requires professional services to accomplish projects and/or services ("PROJECTS/SERVICES") as described in «CONTRACT\_» Scope Of Work for «PROJ\_NAME», hereinafter referred to as "Attachment A," attached hereto and incorporated herein by reference; and

**WHEREAS**, A-E is a firm whose principals are, as required by law, registered by the State of California for the practice of specialized A-E services per the attached Scope of Work.

NOW, THEREFORE, IT IS AGREED by and between the parties hereto as follows:

#### 1. <u>GENERAL</u>

#### 1.1. Retainer

- **1.1.1.** COUNTY does hereby retain A-E to perform the PROJECTS/SERVICES as required by this CONTRACT.
- **1.1.2.** A professional, duly registered in the State of California, who shall be assigned to PROJECTS/SERVICES and whose services are offered by A-E and accepted by COUNTY is **«AE\_CONTACTCERTS».**
- **1.1.3.** A-E may employ special consultants/contractors for the accomplishment of the PROJECTS/SERVICES specified; and, it is agreed that only the following firms or independent consultants/contractors are to be employed to provide these PROJECTS/SERVICES, and that the aggregate money value of their PROJECTS/SERVICES shall not constitute more than forty-nine percent (49%) of the total amount of PROJECTS/SERVICES required under this CONTRACT:
  - a. N/A or TBD
- **1.1.4.** Consultants/contractors may be substituted and/or added by mutual CONTRACT of A-E and the Director, County of Orange, OC Public Works or his designee, hereinafter referred to as "DIRECTOR".
- **1.1.5.** A-E's employment of independent consultants/contractors shall not relieve A-E from the performance of its own responsibilities pursuant to this CONTRACT. However, all consultants/contractors independently contracting with COUNTY shall be independently liable to

COUNTY for the performance of the work pursuant to their agreements, and A-E shall have no liability for work by contractors independently contracting with COUNTY.

#### 1.2. **Projects/Services**

- **1.2.1.** Description of PROJECTS/SERVICES
  - a. PROJECT/SERVICES to be performed by A-E shall consist of the work as specified herein and as required in Attachment A. If in the event Attachment A shall be in conflict with any provision of this CONTRACT, the wording as set forth in Attachment A shall prevail.
  - b. A-E shall be responsible for submitting all PROJECTS/SERVICES to COUNTY in a form which has been thoroughly reviewed and checked for completeness, accuracy and consistency by the registered professional named in Section 1.1.2 herein; and, any PROJECTS/SERVICES not meeting this requirement will be returned to A-E prior to review by COUNTY.
- **1.2.2.** Design Criteria and Standards

All PROJECTS/SERVICES shall be performed in accordance with instructions, criteria and standards set forth by the DIRECTOR.

- 1.2.3. Scheduling
  - a) Concurrently with the work of the CONTRACT, A-E shall prepare a progress work schedule and within five (5) working days from the date of receipt of individual assignments from COUNTY, A-E shall submit to COUNTY two (2) copies of a progress work schedule which shall delineate dates of commencement and completion of the various phases of PROJECTS/SERVICES assignments. A-E schedule shall include required COUNTY review period(s) set forth herein. An approved copy of the progress schedule will be returned to A-E.
  - b) A-E shall allow at least five (5) working days for COUNTY review of progress work schedule. In planning work A-E should anticipate and allow ten (10) working days for COUNTY review of each submittal required in Attachment A.
  - c) A-E shall meet (if applicable- insert "on an "as-needed" basis as determined by DIRECTOR") or at least once every four (4) weeks with COUNTY to review progress of work, adherence to progress schedule, coordination of work, scheduling of seminars, if needed, and to resolve any problems that may develop.
  - d) Within five (5) working days of each meeting, A-E shall prepare a brief memorandum summarizing the results of the meeting and shall submit it to COUNTY for concurrence.
  - e) A-E shall complete all the work of PROJECTS/SERVICES and obtain all approvals by the COUNTY within the time frame indicated in Attachment A except A-E shall not be responsible for any delay beyond the control of A-E.
  - f) In the event A-E fails to complete the work and obtain the approval of DIRECTOR in the time allowed, COUNTY shall have the option of completing the work by its own forces or by contract with another firm. The time allowed for A-E to complete the PROJECTS/SERVICES pursuant to this CONTRACT shall be extended for delay caused by COUNTY in completing its work pursuant to this CONTRACT which delay exceeds

the agreed COUNTY review and/or approval time periods.

#### **1.3.** Assistance by COUNTY STAFF

- **1.3.1.** COUNTY shall assign an appropriate staff member to work with A-E in connection with the work of this CONTRACT. Said staff member's duties will consist of the giving of advice and consultations, assisting A-E in negotiations with other public agencies and private parties, miscellaneous items which in the judgment of A-E or COUNTY's staff warrant attention, and all other duties as may be described in Attachment A.
- **1.3.2.** All of the above activities, however, shall be the primary responsibility of A-E to schedule, initiate and carry through to completion.

#### **1.4.** Term and Maximum Compensation

**1.4.1.** The term of this CONTRACT is for TBD (TBD) years, commencing upon Board approval, with a maximum allowable compensation of TBD (TBD), except as permitted in Paragraph 1.5 below.

#### **1.5.** A-E Compensation and Extra Work

- **1.5.1.** For the PROJECTS/SERVICES authorized under this CONTRACT, A-E shall be compensated in accordance with the following:
- **1.5.2.** For completion and approval of all PROJECTS/SERVICES where "Extra Work" (defined as changes in approved portions of the PROJECT/SERVICES required by and ordered in writing by DIRECTOR which changes constitute a change in or departure from said approved portions of PROJECTS/SERVICES) is not authorized, compensation including reimbursables shall be described and payable as stipulated in Fee Schedule, herein after referred to as "Attachment B", attached hereto and incorporated herein by reference.
- **1.5.3.** Where extra work is authorized for PROJECTS/SERVICES:
  - a) The amount for Extra Work shall be determined using Attachment B. Extra Work shall be required by and ordered in writing by DIRECTOR. If this CONTRACT is not approved by the Board of Supervisors, any change that increases the cumulative CONTRACT price beyond \$100,000 must be approved by the Board. Increases in the CONTRACT amount for services within the existing scope of work may be granted by the DIRECTOR where the amount does not exceed 25 percent of the existing CONTRACT price or \$100,000, whichever is less.
  - b) A-E's billing for the Extra Work shall include but not be limited to names of A-E's staff employed in the Extra Work, classification of employees and number of hours worked.
- **1.5.4.** For partial completion of work of PROJECTS/SERVICES followed by default on part of A-E:
  - a) For failure to complete and secure approval of the first required submittal, there shall be no compensation.
  - b) For failure to complete and secure approval of other authorized phases, A-E shall, upon completion of PROJECTS/SERVICES by others, be entitled to receive compensation based on approved work of PROJECTS/SERVICES not to exceed the amounts specified in Attachment A for that particular submittal, plus the reasonable value as determined by COUNTY of the non-approved work; provided, however, that if the cost to COUNTY to

complete the contract exceeds the amount specified herein, A-E shall be liable to COUNTY for such excess costs attributable to A-E's breach of the CONTRACT.

#### 2. <u>LABOR</u>

#### 2.1 Non-Employment of COUNTY Personnel

- **2.1.1** A-E agrees that it will neither negotiate, offer, or give employment to any full-time, regular employee of COUNTY in professional classifications of the same skills required for the performance of this CONTRACT who is involved in this Project in a participatory status during the life of this CONTRACT regardless of the assignments said employee may be given or the days or hours employee may work.
- **2.1.2** Nothing in this CONTRACT shall be deemed to make A-E, or any of A-E's employees or agents, agents or employees of the COUNTY. A-E shall be an independent contractor and shall have responsibility for and control over the details and means for performing the work, provided that A-E is in compliance with the terms of this CONTRACT. Anything in the CONTRACT which may appear to give COUNTY the right to direct A-E as to the details of the performance of the work or to exercise a measure of control over A-E shall mean that A-E shall follow the desires of COUNTY, only in the results of the work.

#### 2.2 Non-Discrimination

- **2.2.1** In the performance of this CONTRACT, A-E agrees that it will comply with the requirements of the California Labor Code and not engage nor permit any subcontractors to engage in discrimination in employment of persons because of the race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, or sex of such persons.
- **2.2.2** A-E acknowledges that a violation of this provision shall subject A-E to all the penalties imposed for a violation of the California Labor Code.

#### 2.3 Employee Eligibility Verification

**2.3.1** A-E warrants that it fully complies with all Federal and State statutes and regulations regarding the employment of aliens, and others and that all its employees performing work under this CONTRACT meet the citizenship or alien status requirement set forth in Federal statutes and regulations. A-E shall obtain, from all employees performing work hereunder, all verification and other documentation of employment eligibility status required by Federal or State statutes and regulations, including but not limited to, the Immigration Reform and Control Act of 1986, 8 U.S.C. § 1324 et seq., as they currently exist and as they may be hereafter amended. A-E shall retain all such documentation for all covered employees for the period prescribed by the law.

#### 2.4 Independent Contractor

- **2.4.1** As referenced in Section 2.1.2 of this CONTRACT, A-E shall be considered an independent contractor.
- **2.4.2** Neither A-E, its employees nor anyone working under A-E shall qualify for workers' compensation or other fringe benefits of any kind through COUNTY.

#### 2.5 Conflict of Interest Contractor Personnel

2.5.1 The A-E shall exercise reasonable care and diligence to prevent any actions or conditions that

could result in a conflict with the best interests of the COUNTY. This obligation shall apply to the A-E; the A-E's employees, agents, and relatives; sub-tier contractors; and third parties associated with accomplishing work and PROJECTS/SERVICES hereunder.

**2.5.2** A-E's efforts shall include, but not be limited to establishing precautions to prevent its employees or agents from: making, receiving, providing or offering gifts, entertainment, payments, loans or other considerations which could be deemed to appear to influence individuals to act contrary to the best interests of the COUNTY.

#### 2.6. Labor Code Notice

**2.6.1** All A-E and subcontractors must comply with the requirements of California Labor Code 1770 et seq. if the work performed is considered a "public works" under California Labor Code 1720 et seq. A-E is encouraged to contact the California Department of Industrial Relations for clarification if the A-E is unsure if some or any of the work performed under this CONTRACT qualifies as "public works".

#### 3. <u>INSURANCE</u>

- **3.1.1** Prior to the provision of services under this CONTRACT, the A-E agrees to purchase all required insurance at A-E's expense, including all endorsements required herein, necessary to satisfy the COUNTY that the insurance provisions of this CONTRACT have been complied with. A-E agrees to keep such insurance coverage, Certificates of Insurance, and endorsements on deposit with the COUNTY during the entire term of this CONTRACT. In addition, all subcontractors performing work on behalf of A-E pursuant to this CONTRACT shall obtain insurance subject to the same terms and conditions as set forth herein for A-E.
- **3.1.2** A-E shall ensure that all subcontractors performing work on behalf of A-E pursuant to this CONTRACT shall be covered under A-E's insurance as an Additional Insured or maintain insurance subject to the same terms and conditions as set forth herein for A-E. A-E shall not allow subcontractors to work if subcontractors have less than the level of coverage required by COUNTY from A-E under this CONTRACT. It is the obligation of A-E to provide notice of the insurance requirements to every subcontractor and to receive proof of insurance prior to allowing any subcontractor to begin work. Such proof of insurance must be maintained by A-E through the entirety of this CONTRACT for inspection by COUNTY representative(s) at any reasonable time.
- **3.1.3** All self-insured retentions (SIRs) shall be clearly stated on the Certificate of Insurance. Any self-insured retention (SIR) in an amount in excess of Fifty Thousand Dollars (\$50,000) shall specifically be approved by the County's Risk Manager, or designee, upon review of A-E's current audited financial report. If A-E's SIR is approved, A-E, in addition to, and without limitation of, any other indemnity provision(s) in this CONTRACT, agrees to all of the following:
  - 1 In addition to the duty to indemnify and hold the COUNTY harmless against any and all liability, claim, demand or suit resulting from A-E's, its agents, employee's or subcontractor's performance of this CONTRACT, A-E shall defend the COUNTY at its sole cost and expense with counsel approved by Board of Supervisors against same; and
  - 2 A-E's duty to defend, as stated above, shall be absolute and irrespective of any duty to indemnify or hold harmless; and

- 3 The provisions of California Civil Code Section 2860 shall apply to any and all actions to which the duty to defend stated above applies, and the A-E's SIR provision shall be interpreted as though the A-E was an insurer and the COUNTY was the insured.
- **3.1.4** If the A-E fails to maintain insurance acceptable to the COUNTY for the full term of this CONTRACT, the COUNTY may terminate this CONTRACT.
  - A. Qualified Insurer
    - 1. The policy or policies of insurance must be issued by an insurer with a minimum rating of A- (Secure A.M. Best's Rating) and VIII (Financial Size Category as determined by the most current edition of the Best's Key Rating Guide/Property-Casualty/United States or ambest.com). It is preferred, but not mandatory, that the insurer be licensed to do business in the state of California (California Admitted Carrier).

If the insurance carrier does not have an A.M. Best Rating of A-/VIII, the CEO/Office of Risk Management retains the right to approve or reject a carrier after a review of the company's performance and financial ratings.

2. The policy or policies of insurance maintained by the A-E shall provide the minimum limits and coverage as set forth below:

<u>Coverage</u> <u>Mi</u>	nimum Limits	
Commercial General Liability	\$1,000,000 per occurrence	
	\$2,000,000 aggregate	
Automobile Liability including converge for	\$1,000,000 per occurrence	
owned, non-owned and hired vehicles		
Workers' Compensation	Statutory	
Employers' Liability Insurance	\$1,000,000 per occurrence	
Professional Liability	\$1,000,000 per claims made	
	or per occurrence	
	\$2,000,000 aggregate	
Environmental/Pollution Liability*	\$1,000,000 per claims made	
*(Optional coverage to be required when	or occurrence	
hazardous materials are involved).		

### **B.** Required Coverage Forms

- 1. The Commercial General Liability coverage shall be written on Insurance Services Office (ISO) form CG 00 01, or a substitute form providing liability coverage as broad.
- 2. The Business Auto Liability coverage shall be written on ISO form CA 00 01, CA 00 05, CA 00 12, CA 00 20, or a substitute form providing liability coverage as broad.
- **C.** Required Endorsements
  - 1. The Commercial General Liability policy shall contain the following endorsements, which shall accompany the Certificate of Insurance:

- **a.** An Additional Insured endorsement using ISO form CG 2010 or CG 2033 or a form at least as broad naming the *County of Orange, its elected and appointed officials, officers, employees and agents* as Additional Insureds, or provide blanket coverage, which will state *As Required By Written Contract.*
- **b.** A primary non-contributing endorsement using ISO Form CG 20 01 0413, or a form at least as broad evidencing that the A-E's insurance is primary and any insurance or self-insurance maintained by the County of Orange shall be excess and non-contributing.
- **2.** The Pollution Liability policy shall contain the following endorsements, which shall accompany the Certificate of Insurance:
  - a. An Additional Insured endorsement naming the *County of Orange, its elected and appointed officials, officers, employees and agents* as Additional Insureds.
  - **b.** A primary non-contributing evidencing that the A-E's insurance is primary and any insurance or self-insurance maintained by the County of Orange shall be excess and non-contributing.
- 3. The Workers' Compensation policy shall contain a waiver of subrogation endorsement waiving all rights of subrogation against the *County of Orange, its elected and appointed officials, officers, employees and agents*, or provide blanket coverage, which will state *AS REQUIRED BY WRITTEN CONTRACT*.
- 4. All insurance policies required by this CONTRACT shall waive all rights of subrogation against the County of Orange, its elected and appointed officials, officers, employees and agents when acting within the scope of their appointment or employment.
- **5.** A-E shall notify COUNTY in writing within thirty (30) days of any policy cancellation and ten (10) days for non-payment of premium and provide a copy of the cancellation notice to COUNTY. Failure to provide written notice of cancellation may constitute a material breach of the CONTRACT, upon which the COUNTY may suspend or terminate this CONTRACT.
- **6.** If A-E's Professional Liability policy is a "claims made" policy, A-E shall agree to maintain professional liability coverage for two (2) years following completion of CONTRACT.
- 7. The Commercial General Liability policy shall contain a severability of interests clause (standard in the ISO CG 001 policy).
- **8.** Insurance certificates should be forwarded to the agency/department address listed on the solicitation.
- **9.** If the A-E fails to provide the insurance certificates and endorsements within seven (7) days of notification by CEO/Purchasing or the agency/department purchasing division, award may be made to the next qualified vendor.
- **10.** COUNTY expressly retains the right to require A-E to increase or decrease insurance of any of the above insurance types throughout the term of this CONTRACT. Any increase or decrease in insurance will be as deemed by County of Orange Risk

Manager as appropriate to adequately protect COUNTY.

- **11.** COUNTY shall notify A-E in writing of changes in the insurance requirements. If A-E does not deposit copies of acceptable Certificates of Insurance and endorsements with COUNTY incorporating such changes within thirty (30) days of receipt of such notice, this CONTRACT may be in breach without further notice to A-E, and COUNTY shall be entitled to all legal remedies.
- **12.** The procuring of such required policy or policies of insurance shall not be construed to limit A-E's liability hereunder nor to fulfill the indemnification provisions and requirements of this CONTRACT, nor act in any way to reduce the policy coverage and limits available from the insurer.

# 4. <u>INDEMNITY/COMPLIANCE</u>

- 4.1 A-E shall indemnify, defend with counsel approved in writing by COUNTY, and hold harmless, the COUNTY, its agents, officers, and employees from employer sanctions and any other liability which may be assessed against A-E or the COUNTY or both in connection with any alleged violation of any Federal or State statutes or regulations pertaining to the eligibility for employment of any persons performing work under this CONTRACT.
- 4.2 All PROJECTS/SERVICES submitted by A-E shall be complete and shall be carefully checked prior to submission. A-E understands that COUNTY's checking is discretionary, and A-E shall not assume that COUNTY will discover errors and/or omissions. If COUNTY discovers any errors or omissions prior to approving A-E's PROJECTS/SERVICES, the PROJECTS/SERVICES will be returned to A-E for correction. Should COUNTY or others discover errors or omissions in the work submitted by A-E after COUNTY's approval thereof, COUNTY's approval of A-E's PROJECTS/SERVICES shall not be used as a defense by A-E.

# 4.3 Indemnification

4.3.1 A-E agrees to, indemnify, defend with counsel approved in writing by COUNTY, and hold COUNTY, the County of Orange ("COUNTY"), their elected and appointed officials, officers, employees, agents and those special districts and agencies which COUNTY'S Board of Supervisors acts as the governing Board ("COUNTY INDEMNITEES") harmless from any claims, demands or liability of any kind or nature, including but not limited to personal injury or property damage, arising out of, pertaining to, or relating to the negligence, recklessness, or willful misconduct of the A-E. If judgment is entered against A-E and COUNTY by a court of competent jurisdiction because of the concurrent active negligence of A-E and COUNTY or COUNTY INDEMNITEES, A-E and COUNTY agree that liability will be apportioned as determined by the court. Neither party shall request a jury apportionment. Notwithstanding anything stated above, nothing contained herein shall relieve A-E of any insurance requirements or obligations created elsewhere in this CONTRACT.

# 4.4 Bills and Liens

4.4.1 A-E shall pay promptly all indebtedness for labor, materials and equipment used in performance of the work. A-E shall not permit any lien or charge to attach to the work or the premises, but if any does so attach, A-E shall promptly procure its release and, in accordance with the requirements of the indemnification paragraph above, indemnify, defend, and hold COUNTY harmless and be responsible for payment of all costs, damages, penalties and

#### expenses arising from or related thereto.

#### 4.5 Compliance with Laws

- **4.5.1** A-E represents and agrees that services to be provided under this CONTRACT shall fully comply, at A-E's expense, with all standards, laws, statutes, restrictions, ordinances, requirements, and regulations (collectively "laws"), including, but not limited to those issued by COUNTY in its governmental capacity and all other laws applicable to the PROJECTS/SERVICES at the time PROJECTS/SERVICES are provided to and accepted by COUNTY.
- **4.5.2** A-E acknowledges that COUNTY is relying on A-E for such compliance, and pursuant to the requirements of the indemnification paragraph above, A-E agrees that it shall defend, indemnify and hold COUNTY and COUNTY INDEMNITEES harmless from all liability, damages, costs and expenses arising from or related to a violation of such laws.

#### 5. <u>TERMINATION</u>

#### 5.1 Termination of Contract for Cause

- **5.1.1** If A-E breaches any of the covenants or conditions of this CONTRACT, COUNTY shall have the right to terminate this CONTRACT upon ten (10) days written notice prior to the effective day of termination.
- 5.1.2 A-E shall have the opportunity to cure the alleged breach prior to termination.
- **5.1.3** In the event the alleged breach is not cured by A-E prior to termination, all work performed by A-E pursuant to this CONTRACT, which work has been reduced to plans or other documents, shall be made available to COUNTY.

#### 5.2 Termination for Convenience

- **5.2.1** Notwithstanding any other provision of the CONTRACT, COUNTY may at any time, and without cause, terminate this CONTRACT in whole or in part, upon not less than seven (7) calendar days' written notice to the A-E. Such termination shall be effected by delivery to the A-E of a notice of termination specifying the effective date of the termination and the extent of the Work to be terminated.
- **5.2.2** A-E shall immediately stop work in accordance with the notice and comply with any other direction as may be specified in the notice or as provided subsequently by COUNTY.
- **5.2.3** COUNTY shall pay the A-E for the Work completed prior to the effective date of the termination, and such payment shall be the A-E's sole remedy under this CONTRACT.
- **5.2.4** Under no circumstances will A-E be entitled to anticipatory or unearned profits, consequential damages, or other damages of any sort as a result of a termination or partial termination under this Paragraph.
- **5.2.5** A-E shall insert in all subcontracts that the subcontractor shall stop work on the date of and to the extent specified in a notice of termination, and shall require subcontractors to insert the same condition in any lower tier subcontracts.

#### 5.3 Breach of Contract

Owner's Representative for the County of Orange for the Dana Point Revitalization Project

County of Orange, OC Public Works

- **5.3.1** The failure of the A-E to comply with any of the provisions, covenants or conditions of this CONTRACT shall be a material breach of this CONTRACT. In such event, in addition to any other remedies available at law, in equity, or otherwise specified in this CONTRACT, the COUNTY may:
  - a) afford the A-E written notice of the breach and ten (10) calendar days or such shorter time that may be specified in this CONTRACT within which to cure the breach;
  - b) discontinue payment to the A-E for and during the period in which the A-E is in breach; and
  - c) offset those monies disallowed pursuant to the above, against any monies billed by the A-E but yet unpaid by the COUNTY.

#### 5.4 Default

- **5.4.1** In the event any equipment or service furnished by the A-E in the performance of this CONTRACT should fail to conform to the specifications therein within one (1) calendar year from the COUNTY's acceptance of the equipment or service, or any performance period specifically specified within the specifications or CONTRACT, whichever is greater, the COUNTY may reject same, and it shall become the duty of the A-E to reclaim and remove the items without expense to the COUNTY and to immediately replace all such rejected equipment or service with others conforming to such specifications, provided that should the A-E fail, neglect or refuse to do so within one hundred and twenty (120) calendar days, the COUNTY shall have the right to purchase on the open market a corresponding quantity of any such equipment or service and to deduct from any monies due or that may thereafter become due to the A-E the difference between the price specified in this CONTRACT and the actual cost to the COUNTY.
- **5.4.2** In the event the A-E shall fail to make prompt delivery as specified of any equipment or service, the same conditions as to the rights of the COUNTY to purchase on the open market and to reimbursement set forth above shall apply, except as otherwise provided in this CONTRACT.
- **5.4.3** In the event of the cancellation of this CONTRACT, either in whole or in part, by reason of the default or breach by the A-E, any loss or damage sustained by the COUNTY in procuring any equipment or service which the A-E agreed to supply under this CONTRACT shall be borne and paid for by the A-E.
- **5.4.4** Default shall include failure to carry out any of the requirements of this CONTRACT, including, but not limited to not providing enough properly skilled workers or proper materials, persistently disregarding laws and or ordinances, not proceeding with the PROJECTS/SERVICES as agreed to herein, or otherwise substantially violating any provision of this CONTRACT.
- **5.4.5** Upon termination of the CONTRACT with A-E, the COUNTY may begin negotiations with a third-party A-E to provide goods and/or PROJECTS/SERVICES as specified in this CONTRACT.
- **5.4.6** The right of either party to terminate this CONTRACT hereunder shall not be affected in any way by its waiver of or failure to take action with respect to any previous default.

#### County of Orange, OC Public Works Owner's Representative for the County of Orange for the Dana Point Revitalization Project

#### 6. <u>MISCELLANEOUS</u>

#### 6.1 Laws to be Observed

**6.1.1** A-E is assumed to be familiar with and, at all times, shall observe and comply with all federal, state and local laws, ordinances and regulations in any manner affecting the conduct of the PROJECTS/SERVICES.

#### 6.2 Award of Construction Contract and Other Future Contracts

**6.2.1** A-E is hereby informed that provisions of the Public Contract Code, the Political Reform Act of 1974, other statutes, regulations, and COUNTY policy prohibit, as an impermissible conflict of interest, the award of a contract for the construction of the project(s) on which A-E performed architectural-engineering services under this A-E CONTRACT. A-E is hereby informed that these statutes and regulations could also prohibit the award to A-E of design or other contracts on future phases related to tasks performed by A-E under this CONTRACT. This prohibition applies also to a subcontractor of or parent company of the firm that performed architectural-engineering tasks under this CONTRACT.

#### 6.3 Amendments

**6.3.1** No alteration or variation of the terms of this CONTRACT shall be valid unless made in writing and signed by the parties; no oral understanding or agreement not incorporated herein shall be binding on either of the parties; and no exceptions, alternatives, substitutes or revisions are valid or binding on COUNTY unless authorized by COUNTY in writing.

#### 6.4 Successors and Assigns

**6.4.1** The terms and provisions of this CONTRACT shall be binding upon and inure to the benefit of the parties hereto and their successors and assigns.

#### 6.5 Entirety

**6.5.1** This CONTRACT contains the entire agreement between the parties with respect to the matters provided for herein.

#### 6.6 Severability

**6.6.1** If any part of this CONTRACT is held, determined, or adjudicated to be illegal, void, or unenforceable by a court of competent jurisdiction, the remainder of this CONTRACT shall be given effect to the fullest extent reasonably possible.

#### 6.7 Binding Obligation

**6.7.1** The PARTIES to this CONTRACT represent and warrant that this CONTRACT has been duly authorized and executed and constitutes the legally binding obligation of their respective organization or entity enforceable in accordance with its terms.

#### 6.8 Governing Law and Venue

**6.8.1** This CONTRACT has been negotiated and executed in the State of California and shall be governed by and construed under the laws of the State of California. In the event of any legal action to enforce or interpret this CONTRACT, the sole and exclusive venue shall be a court of competent jurisdiction located in Orange County, California, and the PARTIES hereto agree

to and do hereby submit to the jurisdiction of such court, notwithstanding Code of Civil Procedure, Section 394.

- **6.8.2** The PARTIES specifically agree that by soliciting and entering into and performing PROJECTS/SERVICES under this CONTRACT, the A-E shall be deemed to constitute doing business within Orange County from the time of solicitation of work, through the period when all PROJECTS/SERVICES under this CONTRACT is completed, and continuing until the expiration of any applicable limitations period.
- **6.8.3** It is expressly understood that this data will be transmitted by COUNTY to governmental agencies charged with the establishment and enforcement of child support orders and for no other purposes.

#### 6.9 **Ownership of Documents**

- **6.9.1** All data, including but not limited to letters, reports, files, plans, drawings, specifications, proposals, sketches, diagrams and calculations, prepared by A-E and/or anyone acting under the supervision of A-E pursuant to this CONTRACT, shall become the property of COUNTY upon preparation by A-E and may be used by the COUNTY as it may require without additional cost to the COUNTY.
- **6.9.2** COUNTY shall not be limited in any way to its use thereof at any time, including the release of this data to third parties. A-E shall be held harmless for release of such data as may be prepared or created under this CONTRACT to any third party. If A-E and/or anyone acting under the supervision of A-E should later desire to use any of the data prepared in connection with this CONTRACT, A-E shall first obtain the written approval of COUNTY.

#### 6.10 Confidentiality

- **6.10.1** All ideas, memoranda, specifications, plans, procedures, drawings, descriptions, and all written or other information submitted to A-E in connection with the performance of this CONTRACT shall be held confidential by A-E and/or anyone acting under the supervision of A-E and shall not, without the prior written consent of COUNTY, be used for any purposes other than the performance of the PROJECTS/SERVICES described in Attachment A, nor be disclosed to any person, partnership, company, corporation or agency, not connected with the performance of the PROJECTS/SERVICES.
- **6.10.2** Nothing furnished to A-E which is generally known among counties in Southern California shall be deemed confidential.
- **6.10.3** A-E and/or anyone acting under the supervision of A-E shall not use COUNTY name or insignia, photographs of the work, or any other publicity pertaining to the work in any magazine, trade paper, newspaper, or other medium without the express written consent of COUNTY.

#### 6.11 Publication

**6.11.1** No copies of sketches, schedules, written documents, computer based data, photographs, maps or graphs, including graphic art work, resulting from performance or prepared in connection with this CONTRACT, are to be released by A-E and/or anyone acting under the supervision of A-E to any person, partnership, company, corporation, or agency, without prior written approval by the COUNTY, except as necessary for the performance of the services of this CONTRACT. All press contacts, including graphic display information to be published in newspapers, magazines, etc., are to be administered only after COUNTY approval.

**6.11.2** The A-E agrees that it will not issue any news releases or make any contact with the media in connection with either the award of this CONTRACT or any subsequent amendment of, or effort under this CONTRACT. A-E must first obtain review and approval of said media contact from the COUNTY through the COUNTY'S Project Manager. Any requests for interviews or information received by the media should be referred directly to the COUNTY. A-E's are not authorized to serve as a media spokespersons for COUNTY projects without first obtaining permission from the COUNTY Project Manager.

#### 6.12 **Records and Audit/Inspections**

- **6.12.1** A-E shall keep an accurate record of time expended by A-E and/or consultants employed by A-E in the performance of this CONTRACT.
- **6.12.2** Within ten (10) days of COUNTY's written request, A-E shall allow COUNTY or authorized State or Federal agencies or any duly authorized representative to have the right to access, examine, audit, excerpt, copy or transcribe any pertinent transaction, activity, time cards or other records relating to this CONTRACT.
- **6.12.3** A-E shall keep such material, including all pertinent cost accounting, financial records and proprietary data for a period of three (3) years after termination or completion of the CONTRACT or until resolution of any claim or dispute between the PARTIES, whichever is later.
- **6.12.4** Should A-E cease to exist as a legal entity, records pertaining to this CONTRACT shall be forwarded within a reasonable period of time not to exceed sixty (60) days to its successor in interest or surviving entity in a merger or acquisition, or, in the event of liquidation, to COUNTY.

#### 6.13 Notices

- **6.13.1** Any and all notices, requests, demands and other communications contemplated, called for, permitted, or required to be given hereunder shall be in writing, except through the course of the PARTIES' project managers' routine exchange of information and cooperation during the PROJECTS/SERVICES.
- **6.13.2** Any written communications shall be deemed to have been duly given upon actual in-person delivery, if delivery is by direct hand, or upon delivery on the actual day of receipt, or no greater than four (4) calendar days after being mailed by U. S. certified or registered mail, return receipt requested, postage prepaid, whichever occurs first. The date of mailing shall count as the first day.
- **6.13.3** All communications shall be addressed to the appropriate party at the address stated herein or such other address as the parties hereto may designate by written notice from time to time in the manner aforesaid.

For A-E:

«COMPANY» «ADDRESS» «CITY\_STATE\_ZIP» Attn: «CONTACT» Phone: «PHONE» E-mail: <u>«EMAIL»</u>

For COUNTY:

«COMPANY» «ADDRESS» «CITY\_STATE\_ZIP» Attn: «CONTACT» Phone: «PHONE» E-mail: «EMAIL»

cc: OC Public Works Procurement Services 300 N. Flower St., Suite 838 Santa Ana, CA 92703 Attn: Isela Martinez Phone: 714-667-9779 E-mail: Isela.Martinez@ocpw.ocgov.com

#### 6.14 Attorney's Fees

**6.14.1** In any action or proceeding to enforce or interpret any provision of this CONTRACT, or where any provision hereof is validly asserted as a defense, each party shall bear its own attorney's fees, costs and expenses.

#### 6.15 Interpretation

- **6.15.1** CONTRACT has been negotiated at arm's length and between persons sophisticated and knowledgeable in the matters dealt with in this CONTRACT.
- **6.15.2** In addition, each PARTY has been represented by experienced and knowledgeable independent legal counsel of their own choosing, or has knowingly declined to seek such counsel despite having the opportunity to do so.
- **6.15.3** Each PARTY further acknowledges that they have not been influenced to any extent whatsoever in executing this CONTRACT by any other PARTY hereto or by any person representing them, or both.
- **6.15.4** Accordingly, any rule of law (including California Civil Code Section 1654) or legal decision that would require interpretation of any ambiguities in this CONTRACT against the PARTY that has drafted it is not applicable and is waived.
- **6.15.5** The provisions of this CONTRACT shall be interpreted in a reasonable manner to affect the purpose of the PARTIES and this CONTRACT.

#### 6.16 Headings

**6.16.1** The various headings and numbers herein, the grouping of provisions of this CONTRACT into separate clauses and paragraphs, and the organization hereof are for the purpose of convenience only and shall not limit or otherwise affect the meaning hereof.

#### 6.17 Acceptance

**6.17.1** Unless otherwise agreed to in writing by COUNTY acceptance shall not be deemed complete unless in writing and until all the services have actually been received, inspected, and tested to the satisfaction of COUNTY.

#### 6.18 Changes

6.18.1 A-E shall make no changes in the work or perform any additional work without the COUNTY'S

specific written approval.

#### 6.19 Assignment

**6.19.1** The terms, covenants, and conditions contained herein shall apply to and bind the heirs, successors, executors, administrators and assigns of the parties. Furthermore, neither the performance of this CONTRACT nor any portion thereof may be assigned or sub-contracted by A-E, by any means whatsoever including but not limited to acquisition by merger, without the express written consent of COUNTY. Any attempt by A-E to assign or sub-contract the performance or any portion thereof of this CONTRACT without the express written consent of COUNTY. Any attempt by A-E to assign or sub-contract the performance or any portion thereof of this CONTRACT without the express written consent of COUNTY shall be invalid and shall constitute a breach of this CONTRACT.

#### 6.20 Changes in Ownership

**6.20.1** A-E agrees that if there is a change or transfer in ownership, including but not limited to merger by acquisition, of A-E's business prior to completion of this CONTRACT, the new owners shall be required under terms of sale or other transfer to assume A-E's duties and obligations contained in this CONTRACT and to obtain the written approval of COUNTY of such merger or acquisition, and complete the obligations and duties contained in the CONTRACT to the satisfaction of COUNTY. A-E agrees to pay, or credit toward future work, COUNTY's costs associated with processing the merger or acquisition.

#### 6.21 Force Majeure

**6.21.1** A-E shall not be assessed with damages or unsatisfactory performance penalties during any delay beyond the time named for the performance of this CONTRACT caused by any act of God, war, civil disorder, employment strike or other cause beyond its reasonable control, provided A-E gives written notice of the cause of the delay to COUNTY within thirty-six (36) hours of the start of the delay and A-E avails himself of any available remedies.

#### 6.22 Calendar Days

**6.22.1** Any reference to the word "day" or "days" herein means calendar day or calendar days, respectively, unless otherwise expressly provided.

#### 6.23 Title to Data

- **6.23.1** All materials, documents, data or information obtained from the COUNTY data files or any COUNTY medium furnished to the A-E in the performance of this CONTRACT, will at all times remain the property of the COUNTY. Such data or information may not be used or copied for direct or indirect use by the A-E after completion or termination of this CONTRACT without the express written consent of the COUNTY.
- **6.23.2** All materials, documents, data or information, including copies furnished by COUNTY and loaned to A-E for his temporary use, must be returned to the COUNTY at the end of this CONTRACT unless otherwise specified by the DIRECTOR.

#### 6.24 Availability of Funds

**6.24.1** The obligation of COUNTY is subject to the availability of funds appropriated for this purpose, and nothing herein shall be construed as obligating the COUNTY to expend or as involving the COUNTY in any contract or other obligation for future payment of money in excess of appropriations authorized by law.

#### 6.25 Contingency of Funding

**6.25.1** A-E acknowledges that funding or portions of funding for this CONTRACT may also be contingent upon receipt of funds from, and/or appropriation of funds by, the State of California or other funding sources to COUNTY. If such funding and/or appropriations are not forthcoming, or otherwise limited, COUNTY may immediately terminate or modify this CONTRACT without penalty.

#### 6.26 Contract Construction

**6.26.1** The parties acknowledge that each party and its counsel have reviewed this CONTRACT and that the normal rule of construction to the effect that any ambiguities are to be resolved against the drafting party shall not be employed in the interpretation of this CONTRACT or any amendment or exhibits hereto.

#### 6.27 Conflicts of Interest

- **6.27.1** A-E or its employees may be subject to the provisions of the California Political Reform Act of 1974 (the "Act"), which (1) requires such persons to disclose any financial interest that may be materially affected by services provided under this Contract, (2) prohibits such persons from making, or participating in making, decisions that could reasonably affect such interest; and (3) may require the filing a Statement of Economic Interest (Form 700).
- **6.27.2** If subject to the Act, A-E shall conform to all requirements of the Act. Failure to do so shall constitute a material breach and is grounds for immediate termination of this Agreement by County. Pursuant to Section 4.3 "Indemnification", A-E shall indemnify and hold harmless County for any and all claims for damages resulting from Contractor's violation of this Section.

#### 6.28 Usage

**6.28.1** No guarantee is given by the COUNTY to A-E regarding usage of this CONTRACT. The A-E agrees to supply services requested, as needed by the County of Orange, at prices listed in the CONTRACT, regardless of quantity requested.

RFP # 080-C014368-IM

**IN WITNESS WHEREOF**, the PARTIES hereto have executed this CONTRACT on the dates opposite their respective signatures:

«COMPANY», a «*STofINC*» Corporation,

By:\_\_\_\_\_\_Signature

Print Name & Title

(If a corporation, the document must be signed by two corporate officers. The 1<sup>st</sup> must be either Chairman of the Board, President or any Vice President.)

Date:	By:
	Signature
	Print Name & Title
(If a corporation, the 2nd signature must be Officer, or any Assistant Treasurer)	either the Secretary, an Assistant Secretary, the Chief Financial
	COUNTY OF ORANGE, a political subdivision of the State of California
Date:	By:
	Print Name:
	Nane
	Title:
APPROVED AS TO FORM	
Office of the County Counsel	
Orange County, California	
By:	

Deputy

#### ATTACHMENT A SCOPE OF SERVICES

#### A. BACKGROUND

The Harbor is a 276.8-acre marine oriented recreational facility that provides year round activities for boaters, fisherman, local residents, tourists, and the general public. The configuration of the Harbor has three major components: the cove area adjacent to the bluffs (81.5 acres); the island area, connected by a bridge to the cove area (25.6 acres); and the marina areas in the water (169.7 acres).

The main infrastructure components of the Harbor (outer breakwater, the island, and quay walls) were originally constructed in 1969. Other components were completed over the next few years. Many areas within the Harbor were developed, constructed and operated by private entities under long-term (30-year) ground lease agreements until about 15 years ago. As these leases expired, the County took control of most of these areas. In some cases, the original developer stayed on to operate and maintain these areas under an operating agreement. A few areas remain under long-term lease agreements.

The County is proposing to revitalize and redevelop portions of the Harbor by entering into a Public-Private Partnership (through a master ground lease) with a real estate development team ("Development Team") with sufficient experience, financial resources, and personnel to design, permit, fund, construct, renovate, market, operate, manage, and maintain portions of the Harbor, both on land and in the water. As a part of this process, the County will require that certain areas of the Harbor be demolished and reconstructed or refurbished consistent with the Dana Point Harbor Revitalization Plan ("DPH Revitalization Plan").

The DPH Revitalization Plan is a consensus plan, which was developed through extensive community outreach, public hearings, agency reviews, and approvals. It provides extensive descriptions of planned future landside and waterside improvements in the Harbor and is described in its entirety in the Dana Point Harbor Revitalization Plan and District Regulations.

The current entitlements related to implementing the DPH Revitalization Plan include:

- DPH Revitalization Final Environmental Impact Report 591
- DPH Revitalization FEIR 591 Addendum
- DPH Marina Improvement Project (Waterside) SEIR 613
- DPH Revitalization Plan & District Regulations (Local Coastal Program)
- DPH Revitalization Commercial Core Project Coastal Development Permit CDP 13-0018
- DPH Revitalization Commercial Core Project Phase 1 Intersection and Roadway Improvement Plans

The County is in the process of selecting a Development Team through a two-step solicitation process. The first step consisted of releasing a Request for Qualifications to solicit Statements of Qualifications ("SOQ"). (RFQ: <u>http://ocdph.com/revitalization/rfq</u>). As a result of this solicitation, three SOQs were received, evaluated, scored and ranked. Based on the rankings, a short-list of qualified Development Teams was developed, and each was invited to participate in step-two, the Request for Proposals ("Development RFP"). On October 19, 2016 the Development RFP was released to the short-list of qualified development teams with a due date of March 2017.

(RFP:<u>http://ocparks.com/beaches/dana/news/details?NewsID=4158&TargetID=67</u>)

Based on a careful review and thorough consideration of the responses to the Development RFP, it is anticipated that the County will choose a Development Team to negotiate the terms of an option and longterm lease (respectively, "Option" and "Lease"), which will allow the selected Development Team to execute a project consistent with the DPH Revitalization Plan. The selected Development Team's proposal

RFP # 080-C014368-IM

to plan, entitle, design, permit, fund, construct, lease, manage, and operate the Harbor will be the Dana Point Harbor Revitalization Project (the "DPH Revitalization Project" or "Project").

#### **B. PREMISE**

It is anticipated that the following project areas will become the responsibility of the Lessee Development Team.

- 1. Commercial Core (Land: 29.25 acres/Water: 3.7 acres) includes:
  - Rentable Space
    - $\circ$  Restaurant 51,323 sq. ft.
    - Retail 26,600 sq. ft.
    - $\circ$  Office 2,000 sq. ft.
  - Dry Boat Storage 516 surface spaces
  - Boat Launch Ramp 334 spaces for vehicle with trailers
- **2.** Hotel (3.5 Acres) includes:
  - 136 Rooms
  - Function/Meeting 2,000 sq. ft.
  - Fitness/Health Center 450 sq. ft.
- 3. Marinas (2,409 Boat Slips, 42 Guest Boat Slips) include:
  - West Basin Marina
    - Land: 8.6 acres/Water: 27.5 acres
    - o 982 Boat Slips
    - 42 Guest Boat Slips
  - East Basin Marina
    - Land: 11.9 acres/Water: 42.2 acres
    - o 1,427 Boat Slips
- 4. Parking
  - 3,962 Parking Spaces

#### 5. Landscaping/Common Area Amenities

- Island landscaping and public park amenities (e.g. shelters and restrooms)
- Puerto Place landscaping and public park amenities

#### 6. Direct County Tenant Leases

- Dana Point Fuel Docks
- Dana Point Shipyard
- Dana Point Yacht Club
- Dolphin Safari
- Pacific Asian Enterprises dba Nordhavn Yachts

#### Refer to Exhibit 1 for the locations of the project areas.

#### C. SCOPE OF REPRESENTATIVE SERVICES

The County is interested in working with a qualified firm that has the expertise to provide the Representative Services, as described below, for the DPH Revitalization Project.

The owner's representative/project manager/construction monitor ("Owner's Representative") shall serve as the County's designated representative for the DPH Revitalization Project and provide Representative Services for all construction phase activities, as well as, the document submission, procurement,

commissioning, and closeout processes of the Project. The Owner's Representative Services shall include optimizing the use of available funds, managing an on-time construction schedule, avoiding delays and disputes, and various administrative duties. More specifically, the Owner's Representative Services shall include the following phases or "tasks":

#### Task 1 - Pre-Selection Support

- a) Review Proposals from pre-qualified development teams and serve in an advisory capacity to the Evaluation Committee
- b) Assist with Option and Lease negotiations
- c) Assist with project related meetings, as directed by County

#### Task 2 - Overall Project Management

- a) Monitor Development Team's compliance with the terms and conditions of the Option and Lease(s)
- b) Develop and manage project-specific procedures for communications, administration, document management, issue and resolution tracking, and warranty callback management
- c) Facilitate communication between County, the, Development Team and the various Harbor stakeholders
- d) Provide on-site management, as directed by County
- e) All major project cost estimates must be reviewed by an independent third-party cost estimating firm managed by Owner's Representative and approved by the County.
- f) Throughout the course of the Project, advise and make recommendations for improving efficiencies, identify savings opportunities, or provide service improvements
- g) Meetings
  - i. Coordinate and conduct or attend, as required, Project related meetings including all preproposal and procurement meetings, pre-construction meetings, construction meetings, and closeout/punch list meetings
  - ii. Maintain all meeting notes and action items with follow-up
  - iii. Other duties related to these scheduled meetings, as assigned by the County

#### Task 3. - Design Review / Regulatory Agency Coordination

- a) Oversee design services to ensure compatibility with governing agency requirements, coordinate code compliance design review, and ensure compliance with the Project schedule
- b) Assist with design cost reviews and advise the County on value engineering and/or cost reduction opportunities
- c) Review construction documents for constructability, completeness, and Lease and permit compliance
- d) Coordinate regulatory reviews
- e) Review and recommend A/E payment requests and contract modifications

#### Task 4. - Construction Phase Oversight

a) Coordinate the activities and services of the Development Team and other consultants to ensure compliance with Project scope and the Lease

- b) Provide construction monitoring and quality control, contract compliance, budget and schedule monitoring, submittal and shop drawing reviews, track information requests and responses, coordinate inspections, and prepare monthly progress report
- c) Oversee public bidding and buyout of subcontractor scopes of work per California Public Contract Code
- d) Monitor compliance with the Final Environmental Impact Report Mitigation Monitoring and Reporting Program
- e) Review contractor payment requests
- f) Ensure Development Team compliance with safety plan

#### Task 5. - Recordkeeping

- a) Keep and maintain records showing the progress of and changes in the Project during its construction
- b) Keep a record of all proposal requests from the architect, change order Proposals from the general contractor, and executed change orders
- c) Maintain copies of the following:
  - All project related contract documents (addenda, contracts, drawings, specifications, change orders, proposed change orders, request for clarification, construction change authorizations, A/E's supplemental instructions, etc.)
  - Names and contact information for contractors, sub-contractors, and principal suppliers
  - Shop drawings
  - Supplementary drawings
  - Samples and product data
  - County's purchases, including material and equipment
  - Color boards, schedules and samples
  - Correspondence and reports of site conferences
  - Contractor's Applications For Payment
  - Running list of discrepancies/deficiencies and dates
  - Running list of unresolved issues
  - A/E punch lists with date of issue indicated on each
  - Any other documents & revisions resulting from issues concerning the contract or work
  - Maintenance and operating manuals and instructions when received from Contractor
  - All meeting minutes
  - Weekly reports

#### Task 6. - Scheduling Reviews / Recommendations

- a) Review the Development Team's detailed schedule and advise the County on the progress and/or construction scheduling issues. Monitor the schedule, notify the County of any slippage in critical path time, make recommendations on accepting the Development Team's proposed schedule recovery plan, and maintain an annotated copy of the schedule that reflects actual progress
- b) Maintain a copy of the Project schedule which shows work to date and any changes made in the schedule. Where a schedule shows early/late start and finish dates for various activities, note actual dates of each occurrence. Make recommendations to the County as appropriate

c) Confirm that changes required by approved change orders are incorporated in the work at a time deemed appropriate by the Development Team, and are reflected in the Development Team's progress schedule

#### Task 7. - Budget Oversight and Review of Payments

- a) Report on project cost, making recommendations for budget adherence
- b) Provide Project budget and variance reporting
- c) Verify invoices for on-site tests/site visits of independent testing entities
- d) Review applications for payment & certificates of payment issued by the A/E. Advise the County whether they accurately represent progress of the work and values of each line item in the schedule of values. Verify that stated quantities of stored materials are accurate. Based on such review and verification, make recommendations to the County

#### **Task 8. - Post-Construction Services**

- a) Coordinate post-construction activities including testing/commissioning of all major components and systems
- b) Verify Project is ready for substantial completion inspection prior to actual inspection
- c) Conduct substantial completion inspection and prepare "punch list"
- d) Conduct final inspection
- e) Ensure all required warranties, guarantees, operating manuals, spare parts, and training documentation are submitted and provided to the County

#### Task 9. – Scope / Schedule / Budget Change Management

- a) Review change orders and evaluate
- b) Assist with identification of appropriate changes in scope
- c) Assist with validating impact of changes including cost and time impacts to the project
- d) Manage documentation of changes
- e) Verify all change orders are complete
- f) Monitor Development Team's as-built drawings

#### Task 10. - Project Closeout and Warranty Phase

- a) Provide/manage/coordinate closeout activities including status reports, record document preparation, building commissioning, and warranty management
- b) Assist with the transition from construction to an operational facility, including document management and retention, equipment and service data, operational and maintenance procedures
- c) Provide warranty services

#### **D. LIMITATIONS OF AUTHORITY**

The Owner's Representative shall report to the Chief Real Estate Officer, or other designated County official, and serve as a liaison to the Development Team and all Project consultants. The Owner's Representative will

act only with such authority as specifically delegated by the County. The Owner's Representative will have no authority to commit the County to work, costs, or schedule modifications.

#### E. NO GUARANTEE OF WORK / AUTHORIZATION OF TASKS

The contract for services resulting from the RFP process will be for a capacity contract to provide the basic services detailed above. The capacity contract does not guarantee work at the initial stage, but rather establishes a not-to-exceed dollar capacity that may be utilized throughout the approved contract time period. Each of the "tasks" above will require authorization from the County prior to initiation of the defined services. The County will not be responsible for services performed without authorization. The County also reserves the right to self-perform any of these services, or tasks, based upon the availability and expertise of County resources.

RFP # 080-C014368-IM

#### ATTACHMENT B COST/COMPENSATION

I. COMPENSATION: This is a fixed-fee usage CONTRACT between COUNTY and A-E for «PROJ\_NAME» as set forth in Attachment A, "Scope of Work".

A-E agrees to accept the specified compensation as set forth in this CONTRACT as full remuneration for performing all services and furnishing all staffing, labor, vehicles, equipment, tools, materials, overhead, travel, etc. required, for any reasonably unforeseen difficulties which may arise or be encountered in the execution of the services until acceptance, for risks connected with the services, and for performance by A-E of all its duties and obligations hereunder. A-E shall only be compensated as set forth herein below for work performed in accordance with the Scope of Work. COUNTY shall have no obligation to pay any sum in excess of the Total CONTRACT Amount specified herein below unless authorized by amendment in accordance with Paragraphs 6.3 and 6.18 of the COUNTY CONTRACT Terms and Conditions.

II. PRICING: Payment shall be made in accordance with the provisions of this CONTRACT.

<<TBD>>>

Total CONTRACT Amount Shall Not Exceed:

**III. PRICE INCREASES/DECREASES:** No price increases will be permitted during the term of this CONTRACT. All price decreases will automatically be extended to COUNTY.

**\$TBD** 

- **IV. FIRM DISCOUNT AND PRICING STRUCTURE:** A-E guarantees that prices quoted are equal to or less than prices quoted to any other local, State or Federal government entity for services of equal or lesser scope. A-E agrees that no price increases shall be passed along to COUNTY during the term of this CONTRACT not otherwise specified and provided for within this CONTRACT.
- **V. A-E'S EXPENSE:** A-E will be responsible for all costs related to photo copying, telephone communications and fax communications while on COUNTY sites during the performance of work and services under this CONTRACT.
- VI. **REIMBURSABLE ITEMS:** Reimbursable items are non-salary items that are not included in the Scope of Work but necessary for completion of the work and must be authorized in advance by the COUNTY Project Manager. A-E may be entitled to reimbursement for the following, upon prior approval by COUNTY:
  - 1) The actual costs of special equipment to be rented, leased or purchased by A-E for use exclusively in the performance of the Scope of Services, to the extent such rental, lease, purchase and costs have been approved in writing by the COUNTY Project Manager.
  - 2) Printing expenses paid to outside contractors; to the extent such contractors and reproduction rates have been approved by the COUNTY Project Manager.
  - 3) Other actual costs and/or payments specifically approved and authorized in writing by the COUNTY Project Manager and actually incurred by A-E in performance of this Contract.
  - 4) Travel costs shall only be reimbursed if approved in advance in writing by COUNTY Project Manager and are subject to the following restrictions:
    - a) Reimbursement of mileage for the business use of a personal vehicle during the conduct of business within the Scope of Services of this CONTRACT shall be based on the Internal

Revenue Service Standard Mileage Rate in effect at the time. Mileage between the A-E's "Home Based" office location and OC Public Works location, as well as mileage within OC Public Works property will not be reimbursed.

- b) Cost of "Home Based" Xerox copies, faxes, and other supplies and materials associated with them will not be reimbursed.
- c) Cost of cellular phones, cell phone usage plans and usage minutes, and other mobile communication devices will not be reimbursed.

All reimbursable expenses must be itemized on A-E invoice(s) and documented with receipts. Receipts for reimbursable expenses must be submitted with all A-E invoices. Invoices for reimbursable expenses without back-up receipts will not be paid. A-E is responsible for submitting reimbursable invoices in a format that is acceptable to the COUNTY. Reimbursable items shall be charged at cost. Any third-party or subcontractor services shall also be charged at cost; no mark-ups will be allowed.

VII. PAYMENT TERMS: Invoices are to be submitted in monthly arrears, after services have been completed, to the address specified below. Payment will be net thirty (30) days after receipt of an invoice in a format acceptable to the COUNTY, as applicable. Invoices shall be verified and approved by COUNTY and subject to routine processing requirements. The responsibility for providing an acceptable invoice to COUNTY for payment rests with A-E. Incomplete or incorrect invoices are not acceptable and will be returned to the A-E for correction.

Billing shall cover services and/or goods not previously invoiced. The A-E shall reimburse the COUNTY for any monies paid to the A-E for goods or services not provided or when goods or services do not meet the CONTRACT requirements.

Payments made by COUNTY shall not preclude the right of COUNTY from thereafter disputing any items or services involved or billed under this CONTRACT and shall not be construed as acceptance of any part of the goods or services.

- VIII. INVOICING INSTRUCTIONS: The A-E will provide an invoice on the A-E's letterhead. Each invoice will have a unique number and will include the following information:
  - A. A-E's name and address
  - B. A-E's remittance address, if different from (A), above
  - C. Name of COUNTY agency/department
  - D. Delivery/service address
  - E. CONTRACT number
  - F. Service Date
  - G. Description of Services
  - H. Total
  - I. Taxpayer ID number

Invoices and support documentation are to be forwarded to:

TBD TBD TBD TBD TBD TBD

A-E has the option of receiving payment directly to their bank account via an Electronic Fund Transfer (EFT) process in lieu of a check payment. Payment made via EFT will also receive Electronic

Remittance Advice with the payment details via email. An email address will need to be provided to the COUNTY via an EFT Authorization Form. To request a form, please contact the DPA.

#### ATTACHMENT C Staffing Plan

#### (Complete and submit as #2.A.1., in Part 3 of Section II "Response Requirements")

#### 1. <u>A-E KEY PERSONNEL</u>

Name	Classification/Designation	Years of Experience	Licenses/Certifications (include license number)

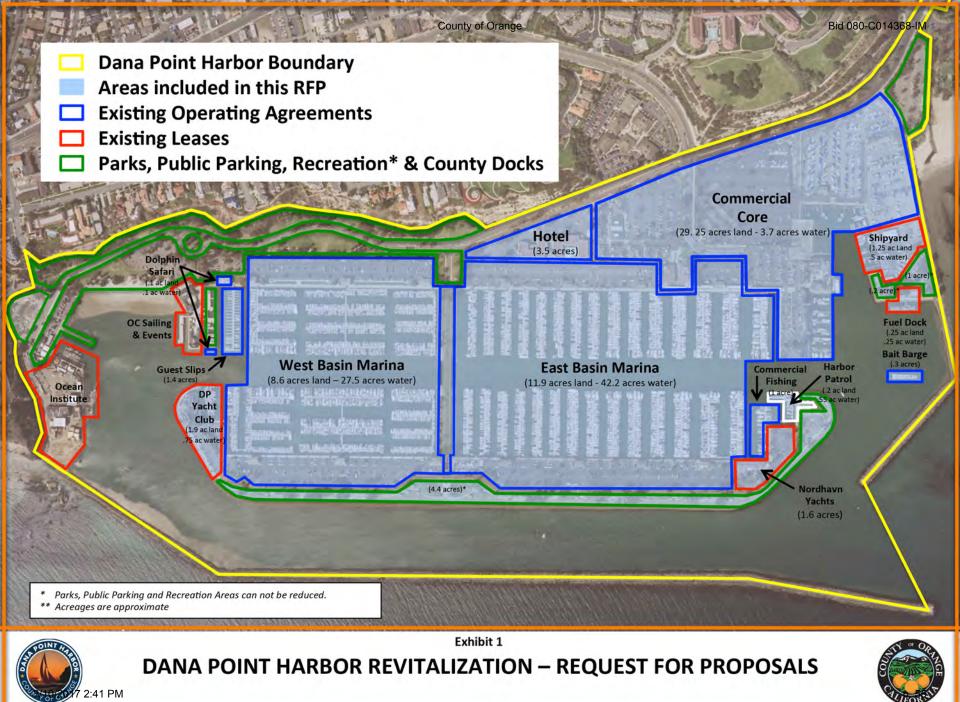
A-E understands that the personnel represented as assigned to the CONTRACT must remain working on the CONTRACT throughout the duration of the CONTRACT unless otherwise requested or approved by the COUNTY. Substitution or addition of A-E's key personnel in any given category or classification shall be allowed only with prior written approval of the COUNTY's Project Manager. *Note: The written approval of substituted A-E Key Personnel is for <u>departmental use only</u> and shall not be used for auditing purposes outside OC Public Works.* 

A-E may reserve the right to involve other A-E personnel, as their services are required. The specific individuals will be assigned based on the need and timing of the service/classification required. Assignment of additional key personnel shall be subject to COUNTY Project Manager written approval. *Note: The written approval of additional A-E Key Personnel is for <u>departmental use only</u> and shall not be used for auditing purposes outside OC Public Works. COUNTY reserves the right to have any A-E personnel removed from providing services to COUNTY under this CONTRACT. COUNTY is not required to provide any reason for the request for removal of any A-E personnel.* 

#### 2. <u>SUBCONTRACTOR(S) (IF APPLICABLE)</u>

Listed below are subcontractor(s) anticipated by A-E to perform services specified in Attachment A. Substitution or addition of A-E's subcontractors in any given project function shall be allowed only with prior written approval of the COUNTY Project Manager.

Company Name & Address	Contact Name and Telephone Number	Project Function



County of Orange



Date: February 28, 2017

#### TO ALL PROPOSERS

Addendum #1 to RFP NO. 080-C014368-IM **CEO Real Estate Owner's Representative to the County of Orange for the Dana Point Revitalization Project** 

This addendum forms part of the Request for Proposal (RFP) documents and in case of a conflict between specifications and this addendum; the addendum shall govern.

The following changes and clarifications shall be made to the RFP documents:

#### **<u>RFP CHANGES AND CLARIFICATIONS</u>:**

RFP (Page 1 of 47), Cover Page, shall be revised and read in its entirety as follows:

PROPOSALS MUST BE RECEIVED ON OR BEFORE:

4:00 P.M. PT By March 21, 2017 RFP #: 080-C014368-IM

**RFP** (Page 3 of 47), Section I: Introduction and Instructions to Respondents, B. Proposed Time Schedule (*subject to change*) and C. Instructions to Respondents and Procedures for Submittal, shall be revised and read in its entirety as follows:

February 6, 2017	Release of RFP solicitation	
February 16, 2017	Written Questions from Respondents Due by 4:00 P.M. PT	
March 7, 2017	Non-Mandatory Pre-Proposal Conference	
March 21, 2017	RFP Submittal Closing Date and Time - 4:00 P.M. PT	
March 29, 2017	Begin Evaluation of Written Proposals	
April 19, 2017	RFP Respondent Interviews	
April 20, 2017	Negotiate Contract	
TBD, 2017	Recommendation of Award presented to County Board of Supervisors for approval	

#### B. <u>PROPOSED TIME SCHEDULE (subject to change)</u>

#### C. INSTRUCTIONS TO RESPONDENTS AND PROCEDURES FOR SUBMITTAL

A non-mandatory pre-proposal meeting will be held at 10:00 AM on March 7, 2017. Attendees shall meet at the conference room at the H.G. Osborne Building (OC Public Works Headquarters). OC Public Works Headquarters is located at 300 N. Flower St., Santa Ana, CA 92703.

Attendance is **non-mandatory** in order to participate in the proposal process. Under no circumstances will an alternative pre-proposal meeting be granted. Qualified firms or team of firm's intent on submitting a proposal must have their meeting representative arrive on time and remain for the entire meeting.

The purpose of the meeting is to familiarize Respondents with the County, to answer questions on the RFP and to discuss any technicalities of the proposed scope of services. Under no circumstances will an alternative pre-proposal meeting be granted.

1. Respondents shall acknowledge receipt of this RFP and *indicate their intent to attend* the preproposal meeting by email to <u>isela.martinez@ocpw.ocgov.com</u> prior to end of business day March 2, 2017.

ACKNOWLEDGEMENT: THIS ADDENDUM MUST BE SIGNED AND SUBMITTED WITH YOUR PROPOSAL. PLEASE INSERT IN YOUR PROPOSAL RESPONSE REQUIREMENTS, PART 1-COMPLIANCE STATEMENTS, FOLLOWING THE COVER LETTER.

gree to this addendum, and	I am submitting a proposal in
Company Name:	
Name	Title
Name	Title
	Company Name: Name

If the contracting party is a corporation, (2) two signatures are required: one (1) signature by the Chairman of the Board, the President or any Vice President; and one (1) signature by the Secretary, any Assistant Secretary, the Chief Financial Officer or any Assistant Treasurer. The signature of one person alone is sufficient to bind a corporation, as long as he or she holds corporate offices in each of the two categories described above. For County purposes, proof of such dual office holding will be satisfied by having the individual sign the instrument twice, each time indicating his or her office that qualifies under the above described provision. In the alternative, a single corporate signature is acceptable when accompanied by a corporate resolution demonstrating the legal authority of the signatory to bind the corporation.

## PRE-PROPOSAL MEETING FOR RFP No. 080-C014368-IM FOR OWNER'S REPRESENTATIVE TO THE COUNTY OF ORANGE FOR THE DANA POINT REVITALIZATION PROJECT

MARCH 7, 2017

	Com	
Rodrigo Gonzalez, MBA CEO		Vlad Burce, P.E. Project Manager/Resident Engineer Construction Managers Consulting Engineers
THE DEODATE CORPORATION Lic: 01935698 A California SBE Firm	_ Pho: 1 T	7822 E. 17th St. Suite 404 ustin, California 92780
2407 N Broadway, Los Angeles, CA 90031 626.623.9047 rgv@deodatecorp.com @todcre	- Fax BUTIER	el (714) 832-7222 ax (714) 832-7211 ell (949) 375-1611 mail vburce@butier.com
Title:	-	
E-Mail:		
Andrea Stilley Marketing & HR Director	Comj       José Hernández, P.E.         Sr. Civil Engineer       jose.hernandez@kpff.com         Addr       0 562.437.9100	kpff
Construction Managers         Consulting Engineers         17822 E. 17th St. Suite 404         Tustin, California 92780         Tel (714) 832-7222         Fax (714) 832-7211         email astilley@butier.com	400 Oceangate, Suite 500 Long Beach, CA 90802 Fax: Contact:	
Title:	Title:	
E-Mail:	E-Mail:	
Nicholas J. Biro President Blue Mountain Development, Inc.	Company:	
2423 Sebald Avenue Redondo Beach, CA 90278 nbiro@blue-mt-development.com	- Jonathan Conk Vice President P	
BRE: 01853152 CSLB: 982332-A	A Park Plaza, Suite 700 Irvine, CA 92614 p: (949)476-2246 c: (714)420-6543 jconk@projectdimensions.com	
Title:	www.projectclimensions.com	
E-Mail:	E-Mail:	

## PRE-PROPOSAL MEETING FOR RFP No. 080-C014368-IM FOR OWNER'S REPRESENTATIVE TO THE COUNTY OF ORANGE FOR THE DANA POINT REVITALIZATION PROJECT

	M	ARCH 7, 2017	
STV Jean	SAM YU, CCM, DBIA Vice President Territory Manager - Western p: (213) 673-1920 c: (213) 247-4753 sam.yu@stvinc.com	Address:	Tran Systems Steven A. Schmucker Senior Construction Manager Vice President
WWW.STVINC.COM	1055 West Seventh Street, Suite 3150 Los Angeles, CA 90017-2556 (213) 482-9444 FAX: (213) 482-5278	Phone: Fax: Contact:	mobile 310- 567-8595 main 213- 406-2980
Title:		Title:	801 S. Grand Ave Suite 210 Los Angeles, CA 90017
Company:		Company:	saschmucker@transystems.com
Project and Construct	Jeff Oviedo, P.E. President 260 Newport Center Dr, Suite 100 Newport Beach, CA 92660 P Cell: 949-251-0702 Tel: 714-336-0686 joviedo@joagroup.com	I Simplus	Management Daryle Bailey Marketing Director Marketing Director
/	ADAM GALE Managing Planner	E-Mail:	
ANCHOR QEA	27201 Puerta Real Suite 350 Mission Viejo, CA 92691 T 949.347.2780 M 805.390.0285 agale@anchorqea.com	Address	Management
Fax:		Fŧ	Richard Panos AIA, CCM Director of Construction Management
Contact:		C(	<ul> <li>4431 Corporate Center Dr., Suite 111 Los Alamitos, CA 90720</li> <li>P. 714-527-7400</li> <li>C. 562-208-8654</li> </ul>
Title:		Ti wosb sbe	F. 714-527-7440 rpanos@simplusmanagement.com www.simplusmanagement.com
E-Mail:		E-Mail:	

#### County of Orange PRE-PROPOSAL MEETING FOR RFP NO. 080-C014368-IM FOR OWNER'S REPRESENTATIVE TO THE COUNTY OF ORANGE FOR THE DANA POINT REVITALIZATION PROJECT

MARCH 7, 2017

1       ROGENT (BOB) SHERWOOD r: Madmate England       Phone:         1       Generation of the solid state of the soli	Company	Company:
Web 11 Stendory Data State 200 Invest CA 92018 USA       Fax:         1 Order 11 Sector 201 Data State 200 Invest CA 92018 USA       Fax:         2 occal Confert 11 Sector 201 Data State 200 Invest CA 92018 USA       Contact:         Title:       E-Mail:         E-Mail:       E-Mail:         Company:       Address:         Division Manager       Address:         Division Manager       Address:         Division Manager       Address:         Title:       E-Mail:         California Contractors License Number 20459       Phone:         Mone 303 907.001       Fax:         Company:       Contact:         Title:       Filte:         E-Mail:       E-Mail:	GHD	Address:
I       Order of the Service 2004 Base 2004 Ba	Waterfront Engineer	Phone:
Contact:	GHD 175 Technology Drive Suite 200 Irvine CA 92618 USA	Fax:
Title:		Contact:
E-Mail:	Title:	Title:
Division Manage       Address:         1733 Mitchell North       Intersection         California Contractors License Number B-965630       Phone:         california Contractors License Number B-965630       Phone:         california Contractors License Number B-965630       Phone:         california Contractors License Number B-965630       Fax:         contact:       Title:         Title:       E-Mail:         company:       Company:         Address:		T M1.
Division Manage       Address:         1733 Mitchell North		
Intervertex company:	Division Manager	
California Contractors License Number B-96530       Office 949.407.8459         Phone:       Fax:         MOBILE 303.907.0010       Fax:         MOBILE 303.907.0010       Fax:         MOBILE 303.907.0010       Fax:         Contact:	17731 Mitchell North	Address:
Oracce 99,407,839         Phone:           Fx 99,402,2734         Fax:           MOBIL 303,907,0010         Fax:           VENNE jeuwerna@vertexeng.com         Fax:           WWW.vertexeng.com         Contact:           Title:	Irvine, CA 92614 California Contractors License Number B-965630	
MOBILE 303.907.0010       Fax:         EMAIL jeuwerma@vertexeng.com       Contact:         Title:       Title:         E-Mail:       E-Mail:         Company:       Company:         Address:       Address:         Phone:       Phone:         Fax:       Fax:         Contact:       Contact:         Title:       Title:	OFFICE 949.407.8459	Phone:
Www.vertexeng.com       Contact:         Title:       Title:         E-Mail:       E-Mail:         Company:       Company:         Address:       Address:         Phone:       Phone:         Fax:       Fax:         Contact:       Contact:         Title:       Title:	MOBILE 303.907.0010	Fax:
E-Mail:       E-Mail:         Company:       Company:         Address:       Address:         Phone:       Phone:         Fax:       Fax:         Contact:       Contact:         Title:       Title:	www.vertexeng.com	Contact:
Company:       Company:         Address:       Address:          Address:          Phone:          Phone:          Fax:          Fax:         Contact:       Contact:         Title:       Title:	Title:	Title:
Address:	E-Mail:	E-Mail:
Address:		
Phone:	Company:	Company:
Phone:       Phone:         Fax:       Fax:         Contact:       Contact:         Title:       Title:	Address:	Address:
Fax:		
Contact:         Contact:           Title:         Title:		
Title: Title:	Fax:	
	Contact:	Contact:
E-Mail:E-Mail:	Title:	Title:
	E-Mail:	E-Mail:

3/10/2017 2:41 PM

## Question and Answers for Bid #080-C014368-IM - OWNER'S REPRESENTATIVE TO COUNTY OF ORANGE FOR DPH REVITALIZATION PROJECT

#### **Overall Bid Questions**

#### **Question 1**

Is there a suggested minimum level of staff for this RFP? (Submitted: Feb 6, 2017 8:31:33 PM PST) Answer

- The County is looking to proposers to propose a staffing plan based on the services noted in the Scope of Work and their understanding of the Countyâ€Â<sup>™</sup>s needs and requirements. (Answered: Feb 14, 2017 3:43:24 PM PST)

#### Question 2

Will there be a pre-bid meeting held for potential respondents to further engage with and gain an in depth understanding of the County's needs/desires? (Submitted: Feb 9, 2017 3:27:42 PM PST)

#### Answer

- The County will not be hosting a pre-bid conference for this solicitation. (Answered: Feb 14, 2017 3:43:24 PM PST)

#### Question 3

What is the anticipated project schedule? (Submitted: Feb 14, 2017 3:03:57 PM PST)

#### Answer

- There is no existing project schedule for the DPH Revitalization Project. The project schedule will be based on careful consideration of proposed schedules provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### Question 4

What is the anticipated project budget? (Submitted: Feb 14, 2017 3:04:18 PM PST)

#### Answer

- There is no existing project budget for the DPH Revitalization Project. The project budget will be based on careful consideration of proposed budgets provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### **Question 5**

Page 41 mentions "public bidding". What public bidding is anticipated for this project? (Submitted: Feb 14, 2017 3:05:38 PM PST)

#### Answer

- To be determined after, successful negotiations with the Proposer selected to execute the revitalization of the Dana Point Harbor. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### Question 6

What role will the P3 Partner play in Construction Management? (Submitted: Feb 14, 2017 3:06:22 PM PST) Answer

#### Answer

- The selected Development Team will be responsible for providing the day-to-day construction management services required for the DPH Revitalization Project. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### **Question 7**

Page 41 mentions the "Development Team". Please explain the make-up of the development team. (Submitted: Feb 14, 2017 3:07:47 PM PST)

#### Answer

- Please refer to page 5 the Dana Point Harbor Revitalization RFP No. 2016-03-16, which defines Development Team. A link to the Dana Point Harbor Revitalization RFP No. 2016-03-16 can be found on page 38 of this RFP. (Answered: Feb 16, 2017 11:13:42 AM PST)

Question 8

Do the pages in Part I and Part II of the submittal count towards the 30 page limit? (Submitted: Feb 14, 2017 3:08:28 PM PST)

#### Answer

- No. The pages in Part I and Part II of the submittal will not count towards the 30 page limit. (Answered: Feb 14, 2017 3:43:24 PM PST)

#### Question 9

Will the County be building any portion of the revitalization project, or will the P3 partner be responsible for building everything? Please identify who is responsible for the construction of each component of the project. (Submitted: Feb 14, 2017 3:10:08 PM PST)

#### Answer

- The responsibility for construction of each component of the DPH Revitalization Project will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### **Question 10**

Page 38 mentions that portions of the Harbor will be demolished and reconstructed and other areas will be refurbished. Can you please explain which areas will require reconstruction vs those that will require refurbishment? (Submitted: Feb 14, 2017 3:16:27 PM PST)

#### Answer

- The areas requiring construction and the areas requiring refurbishment will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### Question 11

Task 3 on page 40 mentions regulatory agency coordination and coordinating regulatory reviews. Please clarify what regulatory reviews are anticipated to be required and with what agencies. (Submitted: Feb 14, 2017 3:25:44 PM PST)

#### Answer

- The regulatory reviews and responsible agencies will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### Question 12

Task 6 on pages 40 & 41 mentions the review of shop drawings and submittals and the coordination of inspections. Will the contractors building the project be under contract with the P3 partner or with the County? If the contractor is under contract with the P3 development partner, will the County be responsible for reviewing submittals, reviewing shop drawings and coordinating inspections or will the P3 development partner be responsible for these items? (Submitted: Feb 14, 2017 3:31:48 PM PST)

#### Answer

- The responsibility for construction drawings and the hiring of the general contractor for the DPH Revitalization Project will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. It is anticipated that the Development Team will be responsible for contracting with the general contractor and preparing construction drawings, subject to County review and approval. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### **Question 13**

Will the P3 development partner be required to publicly bid all of the project construction components? (Submitted: Feb 14, 2017 3:33:22 PM PST)

#### Answer

- The responsibility for public bid for each of the construction components of the DPH Revitalization Project will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### Question 14

It is our understanding that the P3 partner will be responsible for Harbor operations and will do so for the

#### County of Orange

duration of the 50 year lease. If that is the case, would it be the P3 partner's responsibility to provide the warranty services mentioned in Task 10? Or, will it be the Owner's Representative's responsibility to simply oversee the warranty services provided by the P3 partner? (Submitted: Feb 14, 2017 3:43:35 PM PST) Answer

- The responsibility for warranty services for the DPH Revitalization Project will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. It is anticipated that the Development Team will be responsible for providing warranty services, while the Ownerâ€Â™s Representative will help oversee completion of those services. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### **Question 15**

Who is the architect for this project and what is their contact info?

#### Thanks (Submitted: Feb 15, 2017 8:27:32 AM PST)

#### Answer

- The County has not contracted with an architect for services to support the services to be provided by the Ownerâ€Â™s Representative. (Answered: Feb 16, 2017 11:13:42 AM PST)

#### **Question 16**

On page 40 regarding Task 2.e, should we assume that the P3 partner will be preparing and providing cost estimates for the County / owner's rep review and that the owner's rep will also be coordinating / overseeing a separate 3rd party cost estimate based on the P3 partners plans? (Submitted: Feb 16, 2017 9:17:45 AM PST) Answer

- The responsibility for preparing cost estimates for the DPH Revitalization Project will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. It is anticipated that the Development Team will be responsible for preparing cost estimates, subject to County review and approval in coordination with the **Ownerâ€Â™**s Representative. (Answered: Feb 16, 2017 1:58:05 PM PST)

#### Question 17

On page 40, Task 3.a states "Oversee design services". Are these the design services being performed by the P3 partners design team? Will the County retain strict control over the design proposed by the P3 partner? (Submitted: Feb 16, 2017 9:22:39 AM PST)

#### Answer

- The design services required for the DPH Revitalization Project will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. It is anticipated that the Development Team will be responsible for providing **design services**, subject to County review and approval in coordination with the Ownerâ€Â™s Representative. (Answered: Feb 16, 2017 1:58:05 PM PST)

#### Question 18

On page 40, Task 3.d - what responsibilities will the P3 partner have regarding "coordinating regulatory reviews" and how will those responsibilities be shared or split with the County / Owner's Rep? (Submitted: Feb

#### 16, 2017 9:24:30 AM PST)

#### Answer

- The regulatory reviews and responsible agencies will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. (Answered: Feb 16, 2017 1:58:05 PM PST)

#### Question 19

On page 41, Task 3.d states "Monitor compliance with the FEIR Report Mitigation Monitoring and Reporting Program". Will compliance be the responsibility of the P3 partner and the Owner's Rep will be monitoring the performance of the P3 partner who will be given the ultimate responsibility to comply with these requirements? (Submitted: Feb 16, 2017 9:30:55 AM PST)

#### Answer

- The responsibility for monitoring compliance with the FEIR Report Mitigation Monitoring and Reporting Program for the DPH Revitalization Project will be determined after careful consideration of each proposal provided in response to the Development RFP, negotiation with the selected Development Team, and approval by the Board. It is anticipated that the Development Team will be responsible for compliance with the FEIR Report Mitigation Monitoring and Reporting Program, subject to County review and approval in coordination with the Ownerâ€Â™s Representative. (Answered: Feb 16, 2017 1:58:05 PM PST)

#### Question 20

Page 43 discusses the "approved contract time period". What is the anticipated contract time period? (Submitted: Feb 16, 2017 10:16:08 AM PST)

#### Answer

- There is no existing approved contract period. The contract time period will be based on careful consideration of proposed schedules provided in response to this RFP, negotiations with the selected Ownerâ€Â™s Representative, and approval by the Board. (Answered: Feb 17, 2017 9:28:31 AM PST)

#### Question 21

Page 6 #12 states the proposal should contain the respondent's most favorable terms and conditions and that selection may be made without discussion with any respondent. However, per page 18, IV.A, this RFP instructs that fees & rates should not be included in the proposal. Please clarify. (Submitted: Feb 16, 2017 10:20:57 AM PST)

#### Answer

- Do not submit fees and rates in the written proposals to be submitted. This is a qualifications based selection. Statement on page 6 refers to the overall proposal submittal and also refers to future fee negotiations after evaluations have been completed. (Answered: Feb 17, 2017 9:28:31 AM PST)

#### Question 22

The model contract calls for respondent firms principals be registered by the State of CA for the practice of specialized A-E services. Are respondents required to be a registered engineer or architect? (Submitted: Feb 16, 2017 11:38:31 AM PST)

#### Answer

- Respondents are required to demonstrate that their staff and/or consultants are licensed in all areas relevant to this contract. (Answered: Feb 17, 2017 9:28:31 AM PST)

#### **Question 23**

Task 1 - Pre-Selection Support

a) Review Proposals from pre-qualified development teams and serve in an advisory capacity to the Evaluation Committee

In this task, do you intend for the selected respondent to:

i) perform any financial analysis of the bids received, and

ii) provide recommendations as to how the transaction can or should be structured for the benefit of the

#### County? (Submitted: Feb 16, 2017 11:45:22 AM PST)

#### Answer

- The Ownerâ€Â<sup>™</sup>s Representativeâ€Â<sup>™</sup>s responsibility for providing financial analysis and recommendations of bids received will be determined after careful consideration of each proposal provided in response to this RFP, negotiations with the selected Ownerâ€Â<sup>™</sup>s Representative, and approval by the Board. (Answered: Feb 17, 2017 9:28:31 AM PST)

#### **Question 24**

Task 1 - Pre-Selection Support

b) Assist with Option and Lease negotiations

In this task, is the selected respondent to

i) lead developer negotiations for a fixed fee (as opposed to commission), or.

ii) will the selected respondent provide input to others e.g. Evaluation Committee, County Attorney, Director of Real Estate who will lead negotiations with selected developer? (Submitted: Feb 16, 2017 11:48:04 AM PST) Answer

- The Ownerâ€Â<sup>™</sup>s Representativeâ€Â<sup>™</sup>s responsibility for assisting with option and lease negotiations will be determined after careful consideration of each proposal provided in response to this RFP, negotiations with the selected Ownerâ€Â<sup>™</sup>s Representative, and approval by the Board. It is not anticipated that the Ownerâ€Â<sup>™</sup>s Representative will lead developer negotiations. (Answered: Feb 17, 2017 9:28:31 AM PST)

#### Question 25

Page 40 Task 1-

Will the county consider compensating an experienced broker for responsibilities associated with Task 1 on a more traditional commission basis? (Submitted: Feb 16, 2017 11:54:02 AM PST)

#### Answer

- No. (Answered: Feb 17, 2017 9:28:31 AM PST)

#### **Question 26**

Page 21 of the RFP, Part 3 asks the proposer to list 3 Ownerâ€<sup>™</sup>s Representative projects and 3 public entity projects. Are we allowed to list the same project if there is an overlap of qualifications? For example, we can list 3 projects total that qualify as both Ownerâ€<sup>™</sup>s Representative and public entity. (Submitted: Feb 16, 2017 3:18:51 PM PST)

#### Answer

- Yes. (Answered: Feb 21, 2017 3:52:24 PM PST)

#### Question 27

Is a PDF copy on a CD/USB acceptable if we are unable to provide a MS Word copy? (Submitted: Feb 16, 2017 3:19:04 PM PST)

#### Answer

- Please refer to submittal instructions on RFP Cover Page. (Answered: Feb 21, 2017 3:52:24 PM PST)

#### **Question 28**

Part 3. Section 1.A.1-8 (pages 21-22 of the RFP document): Are responses to these items required for each subconsultant to meet the minimum requirements set forth on page 19 of 51 on the PDF? Would this be a requirement applicable to the prime only? Or would a combination of prime and subconsultant responses be appropriate? (Submitted: Feb 16, 2017 3:29:09 PM PST)

#### Answer

- Respondent shall provide the information requested in each question as appropriate and necessary to establish that the Respondent firm, its personnel, and/or sub-consultants meet the minimum qualifications/requirements as specified in this RFP. (Answered: Feb 21, 2017 3:52:24 PM PST)

#### **Question 29**

Pre-Proposal Meeting Questions and Answers (29-42)

Ideally the County wants a team that can cover every task? (Submitted: Mar 10, 2017 1:27:08 PM PST) Answer

- Yes (Answered: Mar 10, 2017 1:40:16 PM PST)

#### Question 30

Is there somewhere on BidSync where a Real Estate Consulting firm can put their name out there for possible potential partnership? (Submitted: Mar 10, 2017 1:27:27 PM PST)

#### Answer

- A firm can register as a vendor on BidSync under the categories that apply to the services/expertise they offer.

If you would like to partner with other firms to form a team and respond, we would leave that up to the firm to reach out to others potential partners but we encourage you to use this pre-proposal conference and BidSync as a networking opportunity. (Answered: Mar 10, 2017 1:40:17 PM PST)

#### Question 31

Is there an SBE % Participation for this project? (Submitted: Mar 10, 2017 1:27:42 PM PST) Answer

- No (Answered: Mar 10, 2017 1:40:17 PM PST)

#### Question 32

Since the Scope of Services is broad will a respondent be penalized for responding with broad strategies? (Submitted: Mar 10, 2017 1:27:57 PM PST) Answer

- No (Answered: Mar 10, 2017 1:40:17 PM PST)

#### Question 33

Can we include other services that are not defined in the RFP, but that specialty consultants can provide?

#### (Submitted: Mar 10, 2017 1:28:12 PM PST)

#### Answer

- Yes, we invite it. (Answered: Mar 10, 2017 1:40:17 PM PST)

#### Question 34

What was the reason for not establishing an SBE participation goal? (Submitted: Mar 10, 2017 1:28:28 PM

#### PST) Answer

- County of Orange does not have an SBE policy. (Answered: Mar 10, 2017 1:40:17 PM PST)

#### Question 35

Will there just be one Prime or can there be more than one prime? (Submitted: Mar 10, 2017 1:28:44 PM PST)

#### Answer

- The RFP is setup for a proposal to be received and be responsive to the scope of services being requested. There may be a firm that can provide all the services requested or there may be a group of firms that together can provide all the services requested. The County is looking to contract with one Prime. A Prime may include the use of subcontractors to meet all the requirements of this RFP but the Prime cannot perform less than 51% of the work. (Answered: Mar 10, 2017 1:40:17 PM PST)

#### Question 36

Can the County of Orange be listed as a reference, even though the County cannot provide reference letters? (Submitted: Mar 10, 2017 1:29:01 PM PST)

#### Answer

- Yes. The County of Orange can be listed as a reference, but the County of Orange cannot provide reference letters. (Answered: Mar 10, 2017 1:40:16 PM PST)

#### Question 37

Is it possible that a firm that provided services to the County previously on the formulation of the Dana Point Harbor Revitalization be precluded from this RFP? (Submitted: Mar 10, 2017 1:29:16 PM PST) Answer

## - If a Respondent has done work for the County on the Dana Point Harbor Revitalization project, the Respondent should consult with its legal counsel prior to submitting a proposal to determine if a conflict of interest exists. No conflict of interest should exist. Several references to Conflict of Interest are noted in the RFP Packet as listed below:

1. Section I, C. Instructions to Respondents and Procedures for Submittal, item #7 (page 10 of 62)

2. Section II, â€Âœ Response Requirements, G. Conflict of Interestâ€Â (page 18 of 62)

**3. Section III**, â€ÂœModel Contractâ€Â , Paragraph 2.5 Conflict of Interest Contractor Personnel (page 31-32 of 62)

4. Section III, â€ÂœModel Contractâ€Â , Paragraph 6.2 Award of Construction Contract and Other Future Contracts (page 38 of 62)

**5. Section III**, â€ÂœModel Contractâ€Â , Paragraph 6.27 Conflicts of Interest (page 43 of 62) (Answered: Mar 10, 2017 1:40:16 PM PST)

#### Question 38

Will the names of the three final firms of the RFP for the developer be disclosed outside the County? (Submitted: Mar 10, 2017 1:29:33 PM PST)

#### Answer

- No (Answered: Mar 10, 2017 1:40:16 PM PST)

#### Question 39

How do you see the interaction between prime and county? (Submitted: Mar 10, 2017 1:29:47 PM PST) Answer

- The goal under the RFP is to have a long-term lease in place with the P3 partner and contractually they will have obligations to us and we will have obligations to them. We view the Ownerâ€Â<sup>™</sup>s Representatives role as representing the County under those contractual obligations. The Ownerâ€Â<sup>™</sup>s Representative will interact with County staff and management. (Answered: Mar 10, 2017 1:40:17 PM PST)

# Question 40

(Submitted: Mar 10, 2017 1:30:00 PM PST) At what point does contractual relationship with P3 partner interfere with the Owner'Ã,Â<sup>TM</sup>s Representative?

## Answer

with the P3 partner by providing services similar to those listed in this RFP. The County will have direct partner. We will be looking for the Ownerâ€Â<sup>™</sup>s Rep to be supportive of the Countyâ€Â<sup>™</sup>s relationship Ownerâ€Â™s Representative. The Ownerâ€Â™s Rep will not have a contractual relationship with the P3 contractual relationship and direct responsibility to the P3 partner. (Answered: Mar 10, 2017 1:40:17 PM PST) We envision a contractual relationship between the County and P3 partner and between the County and

# Question 41

# 1:30:12 PM PST) Can you explain the roles of OC Parks and OC Public Works for this project? (Submitted: Mar 10, 2017

## Answer

this time. (Answered: Mar 10, 2017 1:40:17 PM PST) the Harbor. We provide Real Estate support and Public Works provides construction and project oversight at Public Works and CEO Real Estate provide services to OC Parks to support their management and operation of - OC Parks is currently responsible for the overall management and operation of Dana Point Harbor and both

# Question 42

Answer What will teams look like during construction phase? (Submitted: Mar 10, 2017 1:30:26 PM PST)

developer. We foresee a long term relationship with the Ownerâ€Â™s Rep. We are looking for a firm or a group of firms to provide the knowledge and experience that we perhaps donâ€Â™t have, so that we can works and parks will vary. At various times during the project it may involve daily interaction on-site but this will make this project successful. (Answered: Mar 10, 2017 1:40:17 PM PST) become clearer as the County evaluates the proposals received and negotiates the contract with the underlying No definite answer now. The relationship between the Ownerâ€Â™s Representative, real estate, public

Question Deadline: Feb 16, 2017 4:00:00 PM PST

0



Go to Bid Information

#### Vendors that have viewed Bid 080-C014368-IM - OWNER'S REPRESENTATIVE TO COUNTY OF ORANGE FOR DPH REVITALIZATION PROJECT

This report cached on Mar 19, 2017 3:39:50 PM PDT. Click here to refresh.

Vendors Viewed	
ORG NAME	ST
PinnacleART	CA
PMA Consultants	CA
Vanir CM	CA
Onvia	WA
Capo Projects Group	CA
Mobius	AL
FedSources	VA
GreMark Consultancy, Inc.	СТ
fs3 Hodges	CA
Jensen + Partners	CA
Parkins LOS Corporation	WA
Birdseye Planning Group	CA
Nations Group	AZ
Brascia Builders, Inc.	CA
ASL Program Management Consultants	CA
PRR, Inc.	WA
Project Dimensions, Inc.	CA
Citadel CPM	CA

Anchor QEA, LLC	CA
Project Partners	CA
Deodate Corporation	CA
Holland Consulting	CA
ConstructConnect	ОН
Eba Enterprises Inc	CA
Everest International Consultants, Inc.	CA
Hill International, Inc.	NV
IMS	CA
Rebuild-it Services Group	UT
KEYSTONE BUILDERS, INC.	CA
Acton Controls, Inc.	WY
Willdan Engineering	CA
Langan Engineering and Environmental Services, Inc.	CA
AndersonPenna Partners, Inc.	CA
David Evans & Associates	CA
NBP	CA
MOCA Systems	UT
CARPENTER/ROBBINS COMMERCIAL REAL ESTATE INC	CA
North America Procurement Council	CO
Construction Bidboard	CA
Pacifica Services, Inc.	CA
LSA Associates, Inc.	CA
Deloitte Consulting LLP	CA
Gafcon	CA
SEC	CA
Griffin Structures	CA
Jacobs Project Management Co	CA
ABACUS Project Management, Inc.	CA
GHD Inc.	CA
TranSystems	CA
JOA Group	CA
CIN	CA
Gardiner & Theobald Inc	CA
lu 582	CA
Viet-CARE	CA
Levenger Landscape Design, LLC	ОН
Michael Baker International, Inc.	CA

	<u></u>
ConstructConnect	OH
Simplex Construction Management, Inc.	CA
The Solis Group	CA
STV Incorporated	CA
Kosmont Companies	CA
iSqFt	OH
RSG Inc.	CA
AGC Plan Room	CA
Eldridge Bid Reporter	CA
PlaceWorks	CA
The Vertex Companies, Inc.	CA
PARAGON Construction Consulting, Inc.	CA
Butier Engineering	CA
T&G	CA
Bidsync	UT
Simplus Management Corporation	CA
Owners Representative Services	CA
ECORP Consulting, Inc.	CA
KPFF Consulting Engineers	CA
City Building, Inc.	CA
Advanced Starlight International	тх
Baker Electric, inc.	CA
Abacus	CA
O'Connor Construction Management, Inc.	CA
CPP	CA
CBRE	CA
BNBuilders	CA
Ignacio Investments	CA
Dewberry Consultants LLC	CA
OCDA	CA
Alpha Development Consulting	CA
Dana Point Boaters Assoc.	CA
RFx Analyst	CA
Whites Lane General Contractors	CA
Terracon Consultants, Inc.	CA
Butier Engineering, Inc.	CA
JOA Group	CA
Oak View Renewal Partnership	CA

Cooperman Assoc/Transocean Funding	CA
Dodge Data & Analytics	NJ
Shapell Properties, Inc.	CA
STV Incorporated	MD
MBI Media	CA
STV	NC
Sudweeks Construction	AL
NV5	CA
Makee Company	VA
Carahsoft Technology Corp	VA
MTGL Inc.	CA
HORIBA	ТХ
RDS Landscape Build, LLC	CA
Pfeiler & Associates	CA
e.Republic	CA
Prosio Communications	CA
FutureGreat	CA
Cooper Consulting Company	ТХ
Coordinating & Assisting Recovery Environments	CA
GHD	CA
Enovity, Inc.	CA
Project Dimensions	CA
Diamond Drapery Co. Inc.	CA
CBRE, Inc.	ТХ
Fleming Alliance Architecture, Inc.	CA
Cannon Building	CA
TWA Construction & Development	CA
Golden west	CA
Power-Tech Engineers, Inc	CA
Vidrio Enterprises	CA
Irvine Valley College	CA
Bowler & Associates	CA
Do NOT Delete	UT
Consteknik Builders	CA
Tanner Pacific, Inc.	CA
Lumium Design	CA
Geoff Dean Consulting	CA

BidSync: Bid Notification Report

https://www.bidsync.com/DPX?ac=aucnotifrpt&auctionid=2009846